



2017

ANNUAL REPORT

Why **JA**?

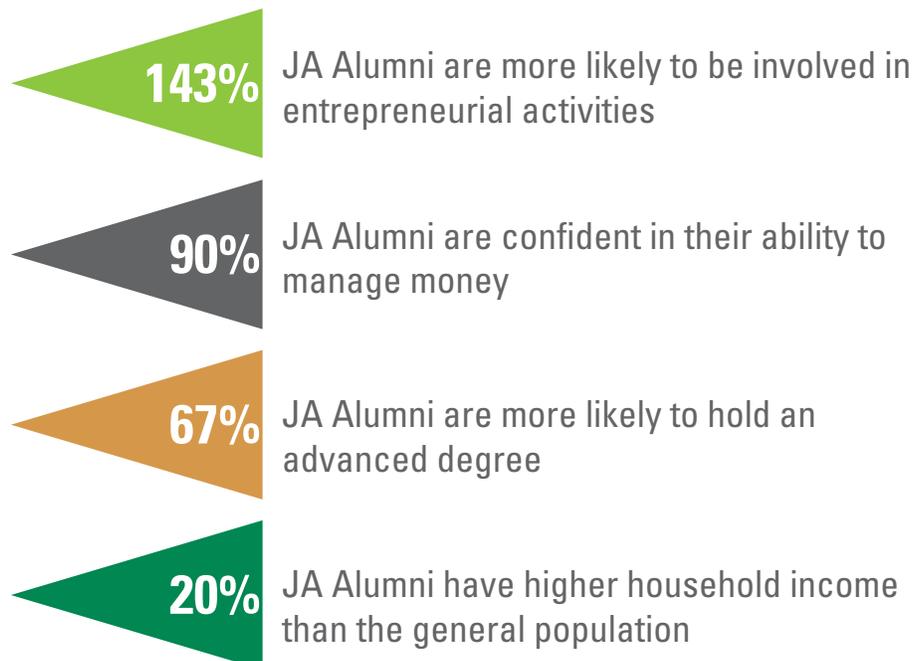




To inspire and prepare young people to succeed in a global economy.

- » **JA** ensures students have the knowledge and skills to succeed.
- » **JA** empowers students to achieve their dreams.
- » **JA** gives students hope for a better future.
- » **JA** helps prepare the future leaders of South Dakota.

According to the
JA USA Alumni Survey,



JA STATE BOARD OF DIRECTORS



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James Siemens,
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Junior Achievement of South Dakota would like to recognize Avera and the Ramkota Companies, Inc. for their generous in-kind donations to prepare and print this annual report.

TO OUR VALUED INVESTORS, VOLUNTEERS & FRIENDS:

Thanks to your generous support, Junior Achievement of South Dakota is celebrating another year of student impact growth! During the 2016-17 school year, 54,258 students received JA experiences from committed and enthusiastic volunteers.

Your continued support allows Junior Achievement to work alongside our schools to help ensure our students have a bright future. As we know, the workforce shortage is an important topic across South Dakota. JA is grateful to be a partner in helping to solve this problem. JA volunteers are working with students to help grow their skills so they can become great employees and business owners in the future.

In addition to the focus on workforce readiness, JA programs and volunteers are encouraging students to understand the importance of budgeting, teamwork, saving for retirement, and innovation. JA experiences help students understand how what they learn in school relates to life after graduation, and having the outside voice of the classroom volunteer helps students realize how important soft skills are to their future success.

We are grateful for your continued support of our programs and our students. The encouragement of our classroom volunteers helps our students consider new opportunities, some of which may seem untouchable due to their family's current situation or socio-economic status. If we can encourage our students to dream big, secure the education they need to achieve their dreams, and consider remaining in South Dakota, our state will certainly benefit.

Over the next few years, we anticipate changes coming with updated programming and new opportunities for students, but ensuring our students have the knowledge and skills they need to succeed will always remain our focus. With your support, we can continue providing experiences that give students a working knowledge of money, careers, business ownership, and ethics. Our students are the future leaders of South Dakota, and it is up to us to ensure they have the skills they need to succeed.

Sincerely,



Bob Thimjon

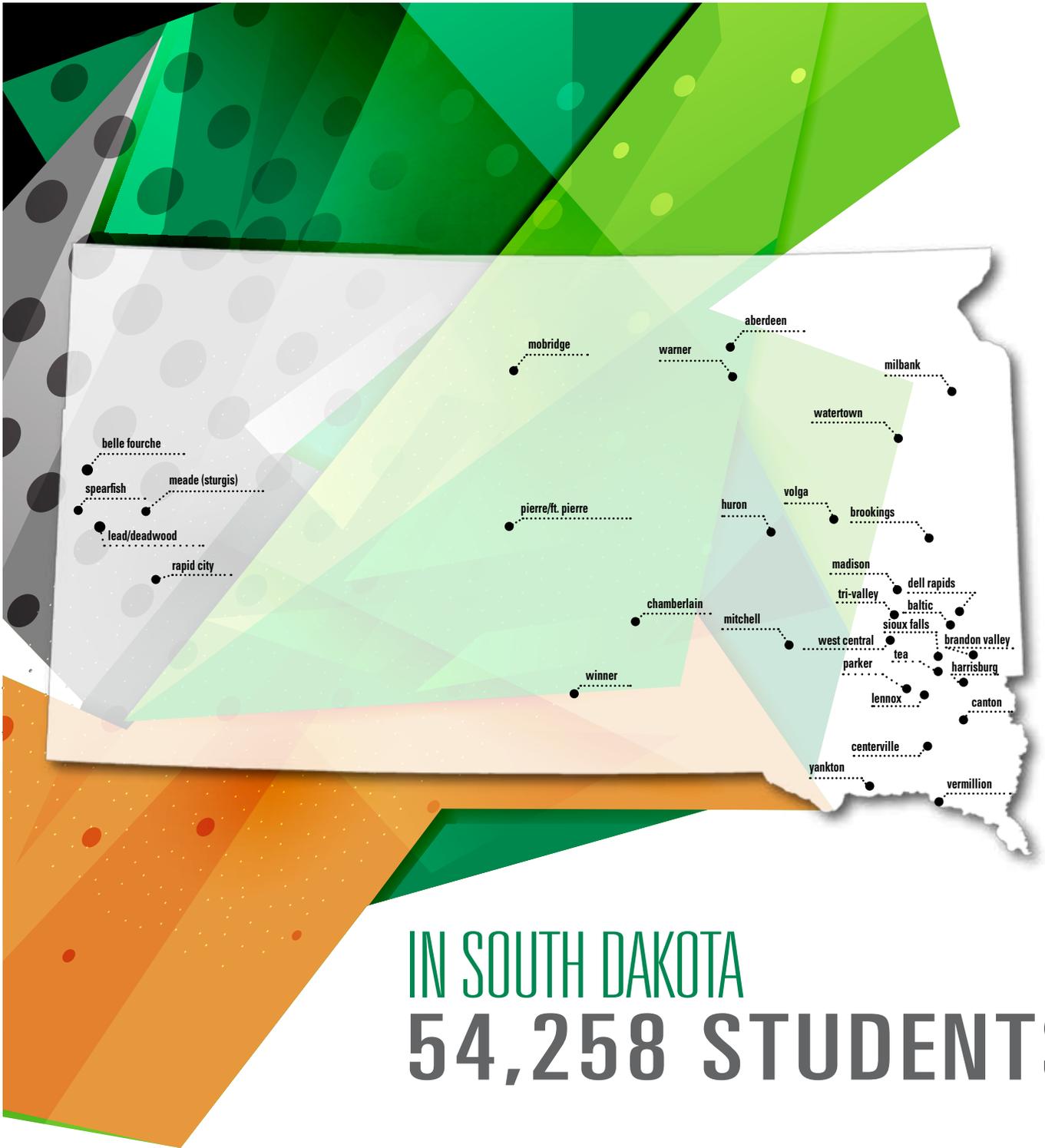
Bob Thimjon, The Ramkota Companies, Inc.
JA of South Dakota State Board Chair



Kayla Eitreim

Kayla Eitreim, President
JA of South Dakota





IN SOUTH DAKOTA 54,258 STUDENTS

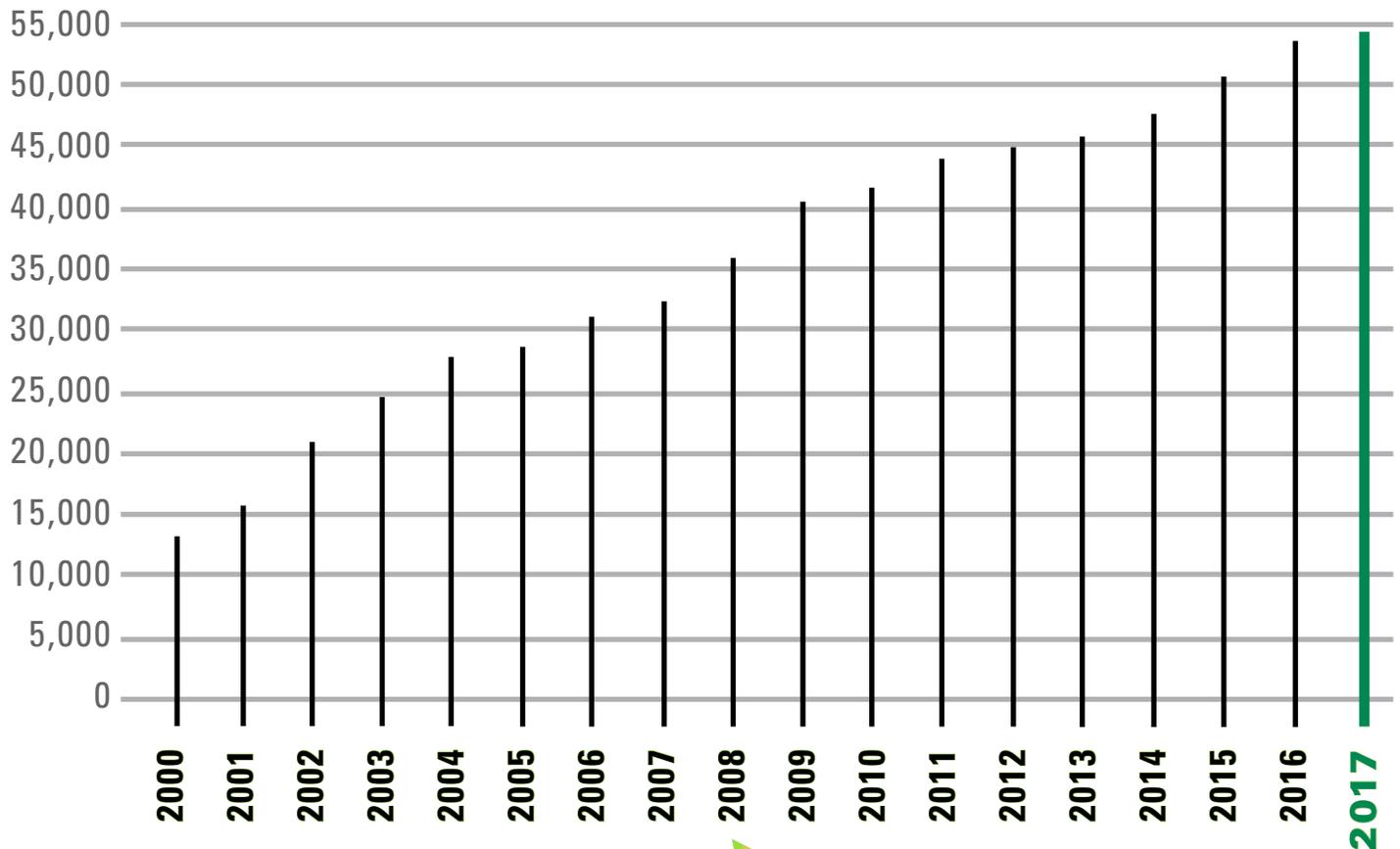
74.36%

annual volunteer retention rate in South Dakota, the highest rating among Junior Achievement offices in the USA. Nationally, the average JA volunteer retention rate is 24.02%.

34.57%

of South Dakota students receive Junior Achievement programs. Nationally, Junior Achievement of South Dakota ranks third out of 109 JA offices for student market share. The JA national average market share is 9.05%.

STUDENTS EMPOWERED



This chart reflects the number of students who have been impacted by Junior Achievement of SD since 2000.



PILLARS OF SUCCESS

JA programs center around
three main pillars

- » **entrepreneurship**
- » **financial literacy**
- » **career and work readiness**

2,281

Volunteers visited
classrooms during the
2016-17 school year!



JA Pillars signify a program's primary focus; however, each JA program is developed to include all three pillars.

KEY

Minimal
Moderate
High

ELEMENTARY

	Entrepreneurship	Financial Literacy	Career & Work Readiness
JA Ourselves®	Moderate	High	Moderate
JA Our Families®	High	Moderate	Moderate
JA Our Community®	Minimal	Moderate	High
JA Our City®	Moderate	High	Moderate
JA Our Region®	High	Moderate	Moderate
JA Our Nation®	Moderate	Minimal	High
JA More than Money®	High	High	Moderate

MIDDLE SCHOOL

	Entrepreneurship	Financial Literacy	Career & Work Readiness
JA Economics for Success®	Minimal	High	High
JA Global Marketplace®	Moderate	Moderate	Moderate
JA It's My Future®	Moderate	Minimal	High
JA It's My Business!®	High	Minimal	Moderate

HIGH SCHOOL

	Entrepreneurship	Financial Literacy	Career & Work Readiness
JA Be Entrepreneurial®	High	Minimal	Moderate
JA Career Success®	Moderate	Minimal	High
JA Company Program®	High	Moderate	High
JA Exploring Economics®	Moderate	Moderate	Moderate
JA Personal Finance®	Minimal	High	High
JA Titan®	Moderate	Minimal	High

JA VOLUNTEERS

come from all walks of life, representing a variety of interests and skills. JA encourages volunteers to teach a program that aligns with their areas of interest.

Entrepreneurship:

- Business Plans
- Small Businesses
- Innovation/Creativity
- Marketing
- Problem Solving

Financial Literacy:

- Budgets
- Insurance
- Investing
- Credit
- Savings

Career and Work Readiness:

- Interviewing
- Branding
- Soft Skills
- Job Searching
- Conflict Resolution

JA EXCELLING THROUGH ETHICS

Over 300 executive-level volunteers visited classrooms to present the JA Excelling through Ethics program during the 2016-17 year. The initiative behind the program is to teach students what ethics means, to show why ethics is important, and to help youth build an ethical foundation. The program was implemented in 31 communities across the state and impacted over 9,200 South Dakota middle and high school students.

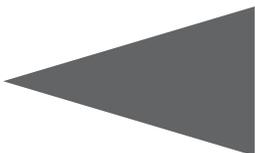




DEVELOPMENT IMPACT AREAS



YOUTH



ECONOMIC



EDUCATION



WHY VOLUNTEER?

Volunteers play a key role in bringing Junior Achievement to life. By sharing their personal and professional experiences and skills with students, they **help them make the connection** between what students are learning in school and what they will need to succeed in work and life.

Junior Achievement makes volunteering fulfilling and offers **flexible scheduling options**. Our curriculum provides everything needed to make participation in JA interactive and engaging for students.

In as little as an hour a week, you can **make a difference** in the lives of young people. Your Junior Achievement experience will leave you feeling proud, energized, and hopeful about a better future for our young people.

BENEFITS TO STUDENTS:

- Shows importance of staying in school
- Showcases community role models
- Encourages career exploration
- Stimulates interest in business and education

VOLUNTEERS COMMIT TO:

- Attend a training session
- Teach five to thirteen 45-minute sessions with pre-developed JA materials and hands-on activities
- Encourage student success by sharing real-world experiences

THANK YOU!

Over 2,200 volunteers made a difference by teaching JA programs in classrooms this year. To see the list of volunteers or to become a volunteer visit www.jasd.org.



SPECIAL EVENTS

Junior Achievement would like to thank the in-kind sponsors who made the 2016-17 special events a success. For a complete listing of Junior Achievement in-kind sponsors, please visit www.jasd.org.

GOLF SCRAMBLES

\$18,000 RAISED

- » Chamberlain
- » Dell Rapids
- » Pierre/Ft. Pierre



Chamberlain



Rapid City

JUNIOR ACHIEVEMENT 100HOLE CHALLENGE

\$127,000 RAISED

- » Rapid City
- » Sioux Falls



Sioux Falls

BACON RUN



\$4,700 RAISED

The JA Aberdeen and Tea boards held Bacon Run events to raise funds for JA programs. Participants ran in a 5K race, and were treated to all the bacon they could eat after running! The events raised over \$4,700.



Tea



Tea

BOWL



\$180,000 RAISED

Nearly 2,500 bowlers participated and raised money for JA programming in their communities. Over \$180,000 was raised during the annual Bowl-a-Thon by the following South Dakota JA Area Boards:

- » Aberdeen
- » Brandon
- » Brookings
- » Canton
- » Huron
- » Mitchell
- » Northern Hills
- » Pierre/Ft. Pierre
- » Sioux Falls
- » Watertown
- » Yankton



Northern Hills



Sioux Falls

BEAN BAG

\$5,500 RAISED

The JA West Central board held its second annual Bean Bag Tournament to raise funds for JA programs in Hartford and Humboldt. The event raised over \$5,500.



JEANS & JERSEYS



Several communities encouraged businesses to wear jeans or jerseys to work, in exchange for a donation to Junior Achievement. The events were a fun way to have a casual Friday while increasing awareness of JA. All proceeds from the events went to Junior Achievement of South Dakota programs.



Watertown

DARTS

\$500 RAISED

The JA Dell Rapids board held its inaugural Dart Tournament to raise funds for JA programs in Dell Rapids. The event raised nearly \$500.



STOCK MARKET CHALLENGE

\$33,000 RAISED

During the inaugural event, student and adult teams experienced a live simulation of the Wall Street Stock Exchange. The teams were given \$1,000,000 to invest in 25 fictitious stocks. With trading days lasting just 60-90 seconds, teams worked to see the highest return in two hours by making the best decisions during the frantic 60 "days". The event raised more than \$33,000.





WAYS TO GET INVOLVED



VOLUNTEER

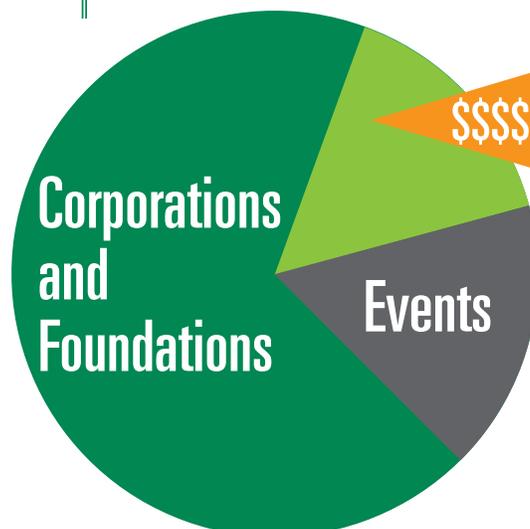
Benefits To **Business**

- educates future employees
- sharpens employee verbal communication and presentation skills
- refines "people skills": caring, listening, negotiating
- contributes to a positive corporate image

INVEST

Benefits To **Business**

- impact South Dakota's future business leaders
- sponsorship/marketing opportunities are available
- be a part of impacting more than 54,000 students



JA AREA BOARDS

* - New in 2017

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Tylene Schwebach, Wells Fargo Bank, N.A.
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Mark Reedstrom, Reedstrome Law Offices
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Mark Joffer, PE Group

Mark Kasten, State Farm Insurance

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Rob Coverdale, T.F. Riggs High School

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Jason Dodson, Leisure Palace Pools & Spas

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Dennis Stout, BankWest *

Tina Van Camp, First Dakota National Bank

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Nadine Thomas, Synchrony Financial

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Amange Aware, Wells Fargo Bank, N.A.

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Ryan Boschee, Great Western Bank

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Rod Carlson, Active Generations

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Gary Gaspar, Interstate Office Products, Inc.

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Kristin Grinager, Sioux Falls School District

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Randy Knecht, Journey Group Companies

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Debra Riedel, Hy-Vee Food Stores

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Char Roth, J&L Harley-Davidson

Anthony Schmidt, Raven Industries

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Randy Shaull, Sammons Financial Group

Josh Weber, Sammons Financial Group

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Gibson

Kevin Hempel, KR Hempel Woodworking

Ashley Hofwolt, Great Western Bank

Lisa Johnson, White Insurance Agency

Tim Pflanz, Tri-Valley High School

Dr. Dan Schlueter, New Hope Chiropractic

Wendy Simmermon, Dakota State University

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Scott Pohlson, University of South Dakota

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Dave Fuchs, NESD Association of Realtors

Maria Geerdes, Great Western Bank *

Kristina McVicker, Dacotah Bank

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Kari Borns, First Dakota National Bank / Loft Advisors

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Lana Stickland, The Insurance Center

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Kevin DeJong, Great Western Bank

Susie Frick, First Dakota National Bank

Kim Kuchta, First Dakota National Bank *

Carey Mitzel, Beadle Elementary School

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RJ Rieger, First Dakota National Bank

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Deb Specht, Vision Real Estate



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Thank you to the hundreds of South Dakota businesses, organizations, foundations, and individuals whose generous contributions support JA efforts in our classrooms. We also thank the many contributors, not listed, who donated to our special events.

JA INVESTOR LEVELS:

Visionary:\$5,000+

Leader: \$2,500-\$4,999

Advocate: \$1,000-\$2,499

Classroom Investor: \$600-\$999

Donor: up to \$599

Statewide Expansion

VISIONARY

Sanford Health
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The Delta Air Lines Foundation
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LEADER

South Dakota Automobile Dealers Association
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RDO Equipment Co.
Student Loan Finance Corporation
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Aberdeen Federal Credit Union
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Aberdeen Sertoma Club, Inc.
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Chad Bent
Centennial Homes, Inc.
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Culver's of Aberdeen
Dakota Financial Services
Double D Body Shop
Eide Bailly, LLP
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First State Bank of Warner
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Rod and Glenna Fouberg
Glacial Lakes Energy, LLC
Grote Brothers Body Shop
HealthCare Plus Federal Credit Union
Hub Music and Vending Co.
Donna Hurley
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Kiwanis Club - Aberdeen
MeChelle Lang
Mike and Stacy Levsen
Teresa Levsen-Garofalo
Lien Transportation
JoEllen Lindner
Marco
Pam Martyn
Midco
NorthWestern Energy
Plains Commerce Bank
Presentation College
Primrose Retirement Communities, LLC
Quest Construction, LLC
Rhodes Anderson Insurance
Durrnan Schmidt
Grant Seaman
Angela Steinbach
Steven Lust Automotive

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The Benevity Community Impact Fund
The Erickson Group LLC - Dairy Queen
Guy Trenhaile
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Baltic

ADVOCATE

Darren Hefty

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Rahn Siemonsma
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Cathy Weber
Wells Fargo Community Support Campaign

Brandon Valley

ADVOCATE

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Brandon Community Foundation
Midwest Railcar Repair
Sanford Health

CLASSROOM INVESTOR

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Fred Assam Elementary PTA
Howe, Inc.
Lewis Drug Stores
Robert Bennis PTA

DONOR

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Brandon Chiropractic
Brandon Elementary PTA
Brandon Elementary Student Council
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Brandon Lumber
Brandon Spirits, LLC
Brandon Valley Intermediate School PTO
Brandon Valley Middle School PTSO



Kevin Callies
ChiroSport
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First Dakota National Bank
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Great Western Bank
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Disclaimer: The recognition extended to those listed in this report is a small way to thank our supporters for the difference they make in the lives of South Dakota students. We invested much effort to ensure that this investor listing is accurate and apologize if your name has been omitted or misspelled.

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Lewis Drug Stores

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PE Group
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Sanford Health
State Farm Insurance - Parker

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 Raven Industries
 Sioux Falls Ford
 Vern Eide Motorcars, Inc.
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 Services, Inc.
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 Hy-Vee Food Store
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 Showplace Wood Products
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 Sioux Steel Company
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 The First National Bank in Sioux Falls
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 Plains Commerce Bank
 Runge Enterprises
 SDN Communications
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 Shipley's Launderers and Dry Cleaners
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 Auto Body Specialties

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 Eric Denure
 Bernie DeWald
 Ditch Witch of South Dakota, Inc.
 Dan Donohue
 Dunham Company - Residential
 Darcy Dunker-Muller
 Jennifer Edwards
 Egger Steel Company
 Jolene Ehresmann
 Electric Supply Company
 Empire Plastics
 Ernst Capital Group
 Dr. Tim and Kristie Fiegen
 Financial Planners Inc
 First Century Federal Credit Union
 First Dakota Title
 FM Acoustical Tile, Inc.
 Formatop Company, Inc.
 Fred the Fixer
 Fresh Produce
 Friessen Construction
 Frisbee Plumbing and Heating
 G&H Distributing, Inc.
 Gage Brothers Concrete Products
 Joe Gaspar
 Jami Gates
 Gerry & Kulm Ask, Prof. LLC
 Getty Abstract & Midwest Title
 Girton Adams Company
 Golden Rule Construction Company,
 Inc.
 Graham Tire
 Mike Hahn
 Kathy Halvorsen
 Handy Man Home Remodeling
 Hansen Family Foundation

Monte and Deb Hanson
Harold's Photo Center
Harrisburg Eye Care
Hauge Associates
Bill Heaston
Steve Herman
Hi Roller Conveyors
Greg Honl
TJ Hora
Howe, Inc.
IS Restaurant Design Equipment & Supply
J & L Harley Davidson
Jans Corporation
JH & Sons Clothier
Johnson, Janklow, Abdallah, Bollweg & Parsons, LLP
Johnstone Supply
Resa and Jeremy Kirchhevel
Koch Hazard Architects
Nick Kortan
Sandra Kouri
Kouri Insurance
Eric Krouse
Dr. Kevin Lein
Lindquist & Vennum PLLP
Lipetzky's Irrigation and Landscape
Paul Livermore
Roxie and Tim Loftesness
Lee Magnuson
Maguire Iron, Inc.
Dr. Brian Maher
Mahlander's Appliance and Lighting
Malloy Electric
McKinneyOlson Insurance
Judith and Mark Meierhenry
Meierhenry Sargent, LLP
Dr. Rick and Valerie Melmer
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Miller Funeral Home, Inc.
Minnwest Bank
Missile Muffler & Brake, Inc.
Brenda Mitzel
Richard Moe
Montgomery's Furniture Gallery
Rich Naser
Nasser Law Offices, PC
Julie Nelson
Nelson & Nelson CPA, LLP
Nicholson and Nicholson Attorneys at Law
Jan Noble
Monica Noble
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Norman's Menswear
Northwestern Mutual Life Insurance Company
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O'Connor Company
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Omnitech, Inc.
ONE AMERICAN BANK
Overhead Door Company, Inc.
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John Paulson
John Porter

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Kaitlin Ramse
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Joey Rotert
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Sayre Associates, Inc.
Lisa Schaal
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Sea Chiropractic
Security National Bank of South Dakota
Jason Shanks
Signature Flight Support
Sioux Falls Area Chamber of Commerce
Sioux Falls Kiwanis East Club
Sioux Falls Rubber Stamp Works
Sioux Falls Shopping News
Sioux International
Sisson Printing
Lori Smith
Soukup Construction, Inc.
South Central Vet Clinic
South Western Dental
Sprenger Midwest, Inc.
Starbucks Coffee Company
Nancy Steedle
SVC-Family Practice Physicians Charitable Fund-Minnesota Ave
Sweetman Construction
The Wellmark Foundation - Matching Gifts Program
Thrivent Choice Charitable Program
Trane
Richard Travis
U.S. Bank Foundation - Employee Matching Gift Program
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Tom Van Wyhe
Virg Christoffels & Company, Inc.
VistaComm
Williamson Management Group
Garrett Wilson
Wireless World
Wollman Insurance
Workplace Technology Center, Inc.

Tea

LEADER

Tea Area Parent Teacher Organization

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Sanford Health

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Ace Hardware - Tea
Coast 2 Coast South

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Glass Doctor
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J & M Transmission Service
J & R Mechanical
Koch Insurance
Laurie Belle's Boutique
Maka's Taekwondo
McGreevy and Associates
Amanda McKnelly
Midco
Milliron Granite & Quartz
MyTea Tykes Children's Center, Inc.
Net Pistol
Olson, Waltner & Scharffenberg, LLP
Parkside Dental Clinic
Pizza Ranch
Pyro City
Glen Rausch
RBS Sanitation, Inc.
Reliabank Dakota
RMS Roller Grinder
Sammons Financial Group
Schoenhard's Custom Cabinetry
Schwartzle Construction
Randy Shaul
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Tea Chiropractic & Rehabilitation
Tea Veterinary Clinic
The Rainmakers
Valley Exchange Bank
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Weisser Distributing, Inc.

Tri-Valley

DONOR

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Hartford Veterinary Clinic
Pizza Ranch
Sanford Health
Sunshine Foods
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ADVOCATE

PrintSource
USD Foundation
Vermillion Federal Credit Union

CLASSROOM INVESTOR

First Bank & Trust
Sanford Health

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CorTrust Bank
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Eastgate Maytag Laundry
Jeff Eckhoff
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Fraternal Order of Eagles
Dr. Mark Froke
Tom and Jane Heinz
Patrick Higgins
Patricia A. Kozak
Larry Brady Enterprise
Layne's World
Masaba Inc.
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Jamie Neitzke
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Scott Pohlson
Prairie Eye Clinic
Paul Preister
Pump N Stuff
Quality Motors
Ric Rasmussen
Rasmussen Family, LLC
Royal Car Wash
Arthur Rusch
Summerset Acres LLC
University Plaza
University Rentals
Vermillion Chamber & Development Comp
Vermillion Civic Council
Vermillion Ford
Vermillion Lions Club
Vermillion PTO
Vermillion Rotary Club
Wells Fargo Bank, N.A.

Watertown

LEADER

First PREMIER Bank/PREMIER Bankcard

ADVOCATE

Dacotah Bank
Great Western Bank
Reliabank
Walmart #1500

CLASSROOM INVESTOR

A&B Business Solutions
Custom Fabricators, Inc.
Dakota Bodies, Inc.
First Bank & Trust
Office Peeps, Inc.
Sanford Health
Watertown Ford Chrysler

DONOR

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Cowboy Country Stores
Crawford-Osthus Funeral Chapel, LLC
Culligan Water
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Charlie Ewalt
Family Dental Center - Dr. Ross Schulte, Dr. Aimee Schulte & Dr. Erika Zink
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Haugan Nelson Realty
Hoftiezer Real Estate
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Investment Centers of America
Kibble Equipment
KXLG Radio
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Jodi Loehrer
Dot McAreavey
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Miller Electric Manufacturing
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Redlinger Bros. Plumbing & Heating Co.
Service Plus
Sharp Automotive
Sparton Corporation
Stein Sign Display, Inc.
Team Electronics
The Realty Team
Trav's Outfitter
Veeder's Collision Center
Glen and Darla Vilhauer
Watertown Box Corp.
Watertown Optimist Club
Wells Fargo Bank, N.A.
Williams Auto
Mindy Wirkus
Wurth Electronics Midcom Inc.
WW Tire Service, Inc.

West Central

CLASSROOM INVESTOR

Sanford Health

DONOR

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Kari Borns
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Copperhead Agricultural Products
Cressman Sanitation
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First Manufacturing, LLC
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James Gordon
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Hartford Building Center
Hartford Dental Clinic, P.C.
Hartford Farmers Elevator
Hartford Fireside, LLC
Hartford Mini Storage
Hartford RV & Boat Storage LLC
Hartford Veterinary Clinic
Ideker Construction
Imagination Station
Impact Auto Works
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Key Real Estate
Kinzley Funeral Home
David J. Larson
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Maras, Inc.
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Midco
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Scott Nelson
Oakleaf Auto, Inc
Amanda Odegaard
Omnitech, Inc.
Pizza Ranch
Pro Framing, Inc.
Puthoff Insurance Agency
RBS Sanitation, Inc.
Reliabank
Sioux Valley Energy
The Goat Bar & Grill
Michelle Thompson
Zacharias Construction

Winner

CLASSROOM INVESTOR

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First Fidelity Bank/Fidelity Agency
Frontier Motors Automotive Group, Inc.
Grossenburg Implement
Office Products Center
Sanford Health
Statewide Ag Insurance
The Insurance Center
Winner Health Mart
Winner Rotary Club

DONOR

Mason Funeral Home
South Dakota Automobile Dealers Association

Yankton

ADVOCATE

First Dakota National Bank
First National Bank
Shur-co
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CLASSROOM INVESTOR

Yankton Area Foundation

DONOR

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Conkling Distributing Company, Inc.
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Midco
MT & RC Smith Insurance
NorthWestern Energy
Olson's Pest Technicians
Steve Pietila
Pump N Stuff
Kathy Quinlivan
Pam Rezac
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Sweet Dreams Anesthesia Prof LLC
Teachout & Franklin, Prof., LLC
Tire Muffler Alignment
Topkote Inc.
TruXedo
Justin Wagner
Welfi Construction Corporation
Wells Fargo Bank, N.A. - North Branch
Willcockson Eye Associates, PC
Williams and Company
Wintz and Ray Funeral Home
Wireless World - Yankton
Yaggie's, Inc.
Yankton Ag Services
Yankton Medical Clinic, P.C.
Yankton Morning Optimist Club
Yankton Rexall Drug
Yankton Rotary Club
Yankton Sertoma Club
Yankton Title Company



STATEMENT OF ACTIVITIES

Year Ended June 30, 2017

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
REVENUE:				
Special Events				
Golf Revenues	\$-	\$151,268	\$-	\$151,268
Golf Expenses	-	(25,418)	-	(25,418)
Net Golf Revenues	-	125,850	-	125,850
Bowl-a-Thon Revenues	-	195,923	-	195,923
Bowl-a-Thon Expenses	-	(27,057)	-	(27,057)
Net Bowl-a-Thon Revenues	-	168,866	-	168,866
Area Board Other Special Event Revenues	10,482	43,558	-	54,040
Area Board Other Special Event Expenses	(1,643)	(15,541)	-	(17,184)
Net Area Board Other Special Event	8,839	28,017	-	36,856
Net Special Events	8,839	322,733	-	331,572
Contribution Revenue:				
Corporations	80,884	444,288	-	525,172
Individuals	9,151	50,266	-	59,417
Foundations	8,364	45,942	-	54,306
Total Contribution Revenue:	98,399	540,496	-	638,895
Gifts in Kind Received - Advertising	214,846	-	-	214,846
Gifts in Kind Received - Product	64,028	-	-	64,028
Investment Income	64,560	3,463	2,810	70,833
Net Assets Released from Restriction	902,080	(902,080)	-	-
Total Revenue:	1,352,752	(35,388)	2,810	1,320,174
EXPENSES:				
Program Services				
Salaries and Benefits	580,020	-	-	580,020
National Program Materials, Insurance, and Participation Fee	223,458	-	-	223,458
Other Program Services	127,201	-	-	127,201
Program Services - Gifts in Kind Used	560	-	-	560
Total Program Services	931,239	-	-	931,239
Management and General	40,067	-	-	40,067
Management and General - Gifts in Kind Used	360	-	-	360
Fundraising	126,677	-	-	126,677
Fundraising - Gifts in Kind Used	277,954	-	-	277,954
Total Expenses	1,376,297	-	-	1,376,294
Operating Income (Loss)	(23,545)	(35,388)	2,810	(56,123)
Nonoperating Revenue				
Unrealized Gains (Losses), nonoperating	76,795	15,656	-	92,451
Changes in Net Assets	53,250	(19,732)	2,810	36,328
Net Assets, Beginning	942,133	1,107,260	263,599	2,312,992
Net Assets, Ending	\$995,383	\$1,097,528	\$266,409	\$2,349,320

JA STUDENT NUMBERS

2016-2017	Classrooms	Students
Aberdeen.....	81	1,935
Belle Fourche.....	13	345
Baltic.....	7	146
Brandon Valley.....	87	2,154
Brookings.....	99	2,257
Canton.....	24	447
Centerville.....	9	141
Chamberlain.....	21	403
Dell Rapids.....	32	656
Harrisburg.....	177	3,499
Huron.....	47	1,026
Lead/Deadwood.....	16	248
Lennox.....	20	382
Madison.....	33	729
Meade (Sturgis).....	12	309
Milbank.....	37	683
Mitchell.....	60	1,276
Mobridge.....	9	200
Parker.....	9	306
Pierre/Ft. Pierre.....	66	1,371
Rapid City.....	192	4,590
Sioux Falls.....	1,051	24,872
Spearfish.....	25	644
Tea.....	40	882
Tri-Valley.....	3	73
Vermillion.....	30	703
Volga.....	18	399
Warner.....	4	87
Watertown.....	61	1,433
West Central.....	39	838
Winner.....	11	210
Yankton.....	49	1,014
SD TOTAL:	2,382	54,258





**Junior
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of South Dakota

STATE OFFICE

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Sioux Falls, SD 57104

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