



# EMPOWER THE FUTURE

2014 ANNUAL REPORT



# TO OUR VALUED INVESTORS AND FRIENDS



Thanks to you, and thousands of supporters like you, this year 48,956 South Dakota students had the opportunity to learn from a community volunteer through Junior Achievement. The JA model is very powerful - the curriculum presented is strong, but it is the personalization of the program by the classroom volunteer that makes the experience come to life for our students. Junior Achievement has been empowering students to succeed in South Dakota since 1968; this longevity and continued success is due to supporters like you across the state.

Recently, a JA high school student commented that not only are the JA programs fun for students, they are making a real difference. Because of JA, she's learned the importance of financial literacy, work readiness, entrepreneurship, and ethics. She is able to apply those skills to her life as a high school student and in the future as she enters post-secondary education and the workforce. We know there are many more students across South Dakota who share her sentiments. This impact would not have been possible without the support of community partners like you.

Whether you gave your time to volunteer in the classroom, made a donation to help support the program financially, or shared your leadership on one of our local boards, we thank you. Thank you for believing our students deserve to learn from dedicated role models who care about them and their future, for helping us encourage students to complete high school and take the path that will lead them to their dream career, and for helping bridge the gap between school and the working world. Most of all, thank you for believing that our students are our future leaders, and giving of yourselves to ensure they have the knowledge and skills they need to be successful.

On behalf of the Junior Achievement of South Dakota Board of Directors, the JA staff, and over 48,900 South Dakota students, please accept our humble thanks for your support and commitment. We look forward to another great year to come!



Brian Sandvig,  
State Board Chair  
JA of South Dakota



Kayla Eitrem,  
President  
JA of South Dakota

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Junior Achievement of South Dakota would like to recognize Avera and the Ramkota Companies, Inc. for their generous in-kind donations to prepare and print this annual report.

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DISCLAIMER: The recognition extended to those listed in this report is a small way to thank our supporters for the difference they make in the lives of South Dakota students. We invested much effort to ensure that this investor listing is accurate and apologize if your name has been omitted or misspelled.

“ *Thank you for helping me understand ethics and realizing that I could be putting other people at risk when I do foolish things.* ”

**Vermillion Middle School Student**

## JA PURPOSE

To inspire and prepare young people to succeed in a global economy.

## JA VALUES

Junior Achievement maintains an active vision that is guided by our core values and focuses on how we can have a positive impact on the lives of more students.

- Belief in the boundless potential of young people
- Commitment to the principles of market-based economics and entrepreneurship
- Passion for what we do and honesty, integrity, and excellence in how we do it
- Respect for the talents, creativity, perspectives, and backgrounds of individuals
- Belief in the power of partnership and collaboration
- Conviction in the educational and motivational impact of relevant hands-on learning

## JA SOUTH DAKOTA SUCCESS

**73.47% is the annual volunteer retention rate** in South Dakota, the highest rating among Junior Achievement offices in the USA. Nationally, the average JA volunteer retention rate is 31.69%.

**40.4% of South Dakota students** receive Junior Achievement programs. Nationally, Junior Achievement of South Dakota ranks second out of 118 JA offices for student market share. The JA national average market share is 9.33%.

## THREE PILLARS OF STUDENT SUCCESS

### Work Readiness:

JA students possess knowledge, attitudes, and skills required to demonstrate their readiness to successfully engage in meaningful and productive work.

### Entrepreneurship:

JA students recognize opportunities and organize resources to maximize innovative thought and creative activity.

### Financial Literacy:

JA students have the personal financial knowledge necessary to effectively meet personal fiscal challenges and obligations, take advantage of economic opportunities, and plan courses of action to achieve goals.



# JA IMPACT AREAS

## YOUTH Development

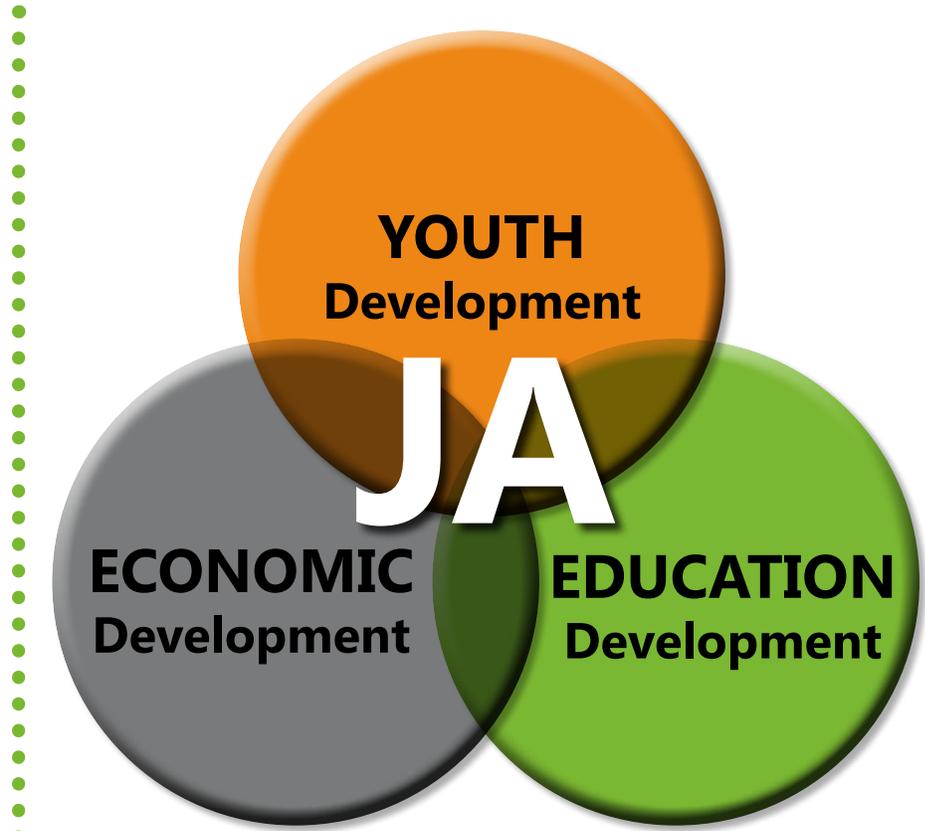
Junior Achievement empowers young people to succeed by providing mentorship opportunities and an environment in which to model the ethics concepts found in its programs.

## EDUCATION Development

Junior Achievement helps students make the critical connections between classroom learning and life after graduation by enhancing the relevance of education. JA programs use experiential learning and role-modeling to reinforce key concepts.

## ECONOMIC Development

Junior Achievement supports economic development by fostering the spirit of entrepreneurship in youth, and by instilling and modeling key business and work readiness concepts such as leadership, teamwork, and critical thinking. Leveraging these concepts helps young people succeed in the world of work, which contributes to the strength of local, regional, and national economies.



# JA STATISTICS

## Financial Literacy:

Over 63% of teens ages 16-18 say they don't keep track of their money because they don't have a lot of it.

*JA & Allstate Foundation*

*2014 Teens and Personal Finance Survey*

## Work Readiness:

83% of teens are confident they will be able to have their dream job at some point in their career, but 31% of teens had not thought about the cost of schooling or training required by their chosen career.

*JA USA and ING*

*2013 Teens and Careers Survey*

## Entrepreneurship:

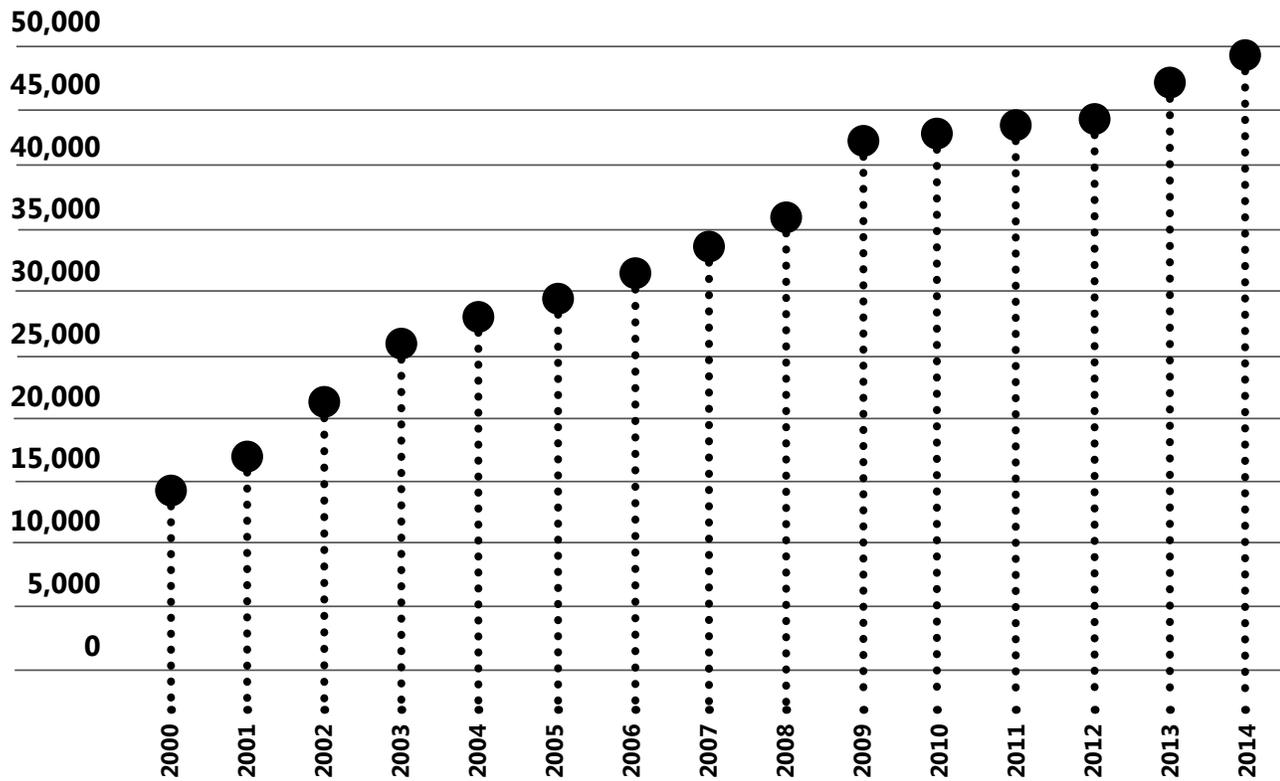
42% of students plan to start their own business.

*2013 Gallup-HOPE Index*



# 48,956 STUDENTS IN 2013-14

JA of South Dakota Student Numbers



This chart reflects the number of students who have been impacted by Junior Achievement of SD since 2000.

“ I think the concepts have more impact on the students since they come from business people outside the school system who could one day be their employer. ”

Aberdeen Teacher



# JA PROGRAMS

## Elementary:

The elementary school programs include six sequential themes for kindergarten through fifth-grade students. Students learn the basic concepts of business and economics and how education is relevant to the workplace. The sequential activities build on studies from each preceding grade and prepare students for secondary school and lifelong learning.

JA Ourselves®

JA Our Families®

JA Our Community®

JA Our City®

JA Our Region®

JA Our Nation®

JA More than Money®

## Middle School:

Junior Achievement has several highly effective programs for middle school students that reinforce the value of work readiness, entrepreneurship, and financial literacy. Students are introduced to many economic concepts and useful facts about the working world. The middle school programs help pre-teens make difficult decisions about how to best prepare for their educational and professional future. The programs supplement social studies curricula and develop communication skills that are essential to success in the business world.

JA Economics for Success®

JA Global Marketplace®

JA It's My Future™

JA It's My Business!®

“ I loved how excited the students got when it was time for JA. I liked that there were different activities to complement each lesson to reach different learning styles. ”

Yankton Teacher



## High School:

As high school students begin to position themselves for their future, there are many unanswered questions about what lies ahead. Junior Achievement's high school programs help students make informed, intelligent decisions about their future and foster skills that will be highly useful in the business world. With a range of different programs, Junior Achievement teaches about concepts relating to entrepreneurship, financial literacy, and work readiness. The volunteers bring real-life business experience and guidance into the classroom at a time that represents an essential crossroads for young people.

JA Be Entrepreneurial®

JA Career Success™

JA Company Program®

JA Economics®

JA Excelling through Ethics

JA Exploring Economics®

JA Job Shadow™

JA Personal Finance®

JA Titan®



# RESULTS FROM STUDENT ETHICS SURVEY

Over 300 executive-level volunteers visited classrooms to present the JA Excelling through Ethics program during the 2013-14 school year. The initiative behind the program is to teach students what ethics means, to show why ethics is important, and to help youth build an ethical foundation. The program was implemented in 25 communities across the state and impacted over 7,000 South Dakota middle and high school students.



*In general, which percentage of students in your school do you believe cheat on homework/tests or plagiarize on papers or reports?*

**28.68% of those responding believe students from their school cheat more than 51-100% of the time.**



*How many minutes during the work day do you think the average employee spends on his or her smartphone to access the internet or social media?*

**47.01% think an average employee spends 31 or more minutes per work day.**



*Generally, do you think business leaders are ethical or unethical?*

**91.24% of those responding think business leaders are ethical.**

*“ I believe that it helps students realize how easy it is to make unethical decisions in a given situation. It helps them realize the situations and how they should handle them ethically. ”*

Sioux Falls Teacher



# BECOME A VOLUNTEER

Volunteers play a key role in bringing Junior Achievement to life. By sharing their personal and professional experiences and skills with students, they help them make the connection between what students are learning in school and what they will need to succeed in work and life.

Junior Achievement makes volunteering fulfilling and offers flexible scheduling options. Our curriculum provides everything needed to make participation in JA interactive and engaging for students.

In as little as an hour a week, you can make a difference in the lives of young people. Your Junior Achievement experience will leave you feeling proud, energized, and hopeful about a better future for our young people.

## **Volunteer Requirements:**

- Attend a training session
- Teach five to thirteen one-hour sessions with pre-developed JA materials and hands-on activities
- Encourage student success by sharing your real-world experiences

## **Benefits to students:**

- Shows importance of staying in school
- Provides opportunities to assume leadership roles
- Showcases community role models
- Encourages career exploration
- Enhances communication and presentation skills
- Stimulates interest in business and education

## **Benefits to business:**

- Educates future employees
- Sharpens employee verbal communication
- Improves organizational and time management skills
- Refines “people skills”: caring, listening, negotiating
- Contributes to a positive corporate image

## **THANK YOU!**

Over 2,100 volunteers made a difference by teaching JA programs in classrooms this year. To see the list of volunteers or to become a volunteer this school year, visit [www.jasd.org](http://www.jasd.org).



# JA STUDENT SUCCESS

## 2014 Leo Crawford Scholarship Winner

The Leo Crawford Scholarship is given annually in memory of Mr. Leo Crawford, a former board member and chair of the Junior Achievement of South Dakota Board of Directors and a true friend and supporter of Junior Achievement. The \$500 scholarship is awarded to a South Dakota graduating high school senior who has participated in a Junior Achievement program, has demonstrated leadership ability, has actively participated in his or her community, and has workforce experience.



*Holly Polak, O’Gorman High School  
2014 Leo Crawford Scholarship Winner*

# JA STUDENT COMPETITIONS

Junior Achievement of South Dakota hosted two statewide student-based competitions in 2013-14. South Dakota JA students who participated in the JA Titan® and JA Excelling through Ethics programs were invited to compete against each other to put their skills and knowledge to the test.

The JA Excelling through Ethics competition provided students the opportunity to continue the ethics conversation and provide feedback about what they learned from their JA volunteer. The competition included both survey and essay questions. The competition winners were Anneliese Taggart, Vermillion Middle School, (Fall Semester) and Cassidy Segish, Sioux Falls Roosevelt High School, (Spring Semester). This competition was sponsored by The Achievement Foundation.

The JA Titan program introduces critical economics and management decisions through an interactive simulation. The JA Titan Competition featured an online computer simulation, where participating teams were required to make daily decisions (representing eight quarters) regarding price, production, marketing, research and development, capital investment, and charitable giving. This competition was sponsored by Walmart.



The winning teams of the **Fall JA Titan** Competition were as follows:

- **1st Place:** Josiah Loose and Brad Bartel representing Washington High School (Sioux Falls)
- **2nd place:** Clark Frentz, Lyanna Johnson, and Jacob Larson representing Washington High School (Sioux Falls)
- **3rd place:** Connor Hansen, Justin Ahlers, Peter Hong, Brendan Fongsaly, and Nolan Christensen representing Roosevelt High School (Sioux Falls)

The winning teams of the **Spring JA Titan** Competition were as follows:

- **1st Place:** Rebecca VandeBraak, Adam Gacke, and Justin Hammer representing Washington High School (Sioux Falls)
- **2nd place:** Brandon Frick, Mitch Gullikson, Ashley Binder, Amairis Carrion, and Brooklyn Bender representing Yankton High School
- **3rd place:** Jordan Roark and Alyssa Henderson representing Washington High School (Sioux Falls)



*“ I hope that everything I learned in JA about ethics will help me make the right choices when more situations like this present themselves. Thank you for sending volunteers to teach us! It really gets me thinking about being an ethical person and a person of integrity. ”*

**Sioux Falls Christian High School Student**

JA  
**STATE BOARD OF DIRECTORS**



Brian Sandvig



Jacquelyn Johnson



Bob Thimjon



Dean Buckneberg

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VICE CHAIR: **Jacquelyn Johnson**, Dice Financial Services Group

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- **Dr. Kay Schallenkamp**
- **William Shorma**, Rush-Co
- **James Siemens**

# JA AWARDS

## Five Star Award:

Junior Achievement of South Dakota has been awarded one of Junior Achievement USA®'s highest honors, the Five Star Award. The award is given to local JA offices that have reached outstanding success in management practices, program quality and impact, financial solvency, and brand alignment.



Five Star Award

## JA USA Leadership Awards:

Junior Achievement of South Dakota 2013-14 Leadership Awards include:

### Bronze Awards

**Mary Brass**, Lennox Board

**Mary Entinger**, Citi, Brandon Board

**Pamela J. Martyn**, Dacotah Bank,  
Aberdeen Board

**Sandi Mickley**, Pete Lien & Sons,  
Rapid City Board

**RJ Rieger**, First Dakota National Bank,  
Milbank Board

**Paul Ten Haken**, Click Rain, Sioux Falls  
Board



Mary Brass



Mary Entinger



Pamela J. Martyn



Sandi Mickley



RJ Rieger



Paul Ten Haken



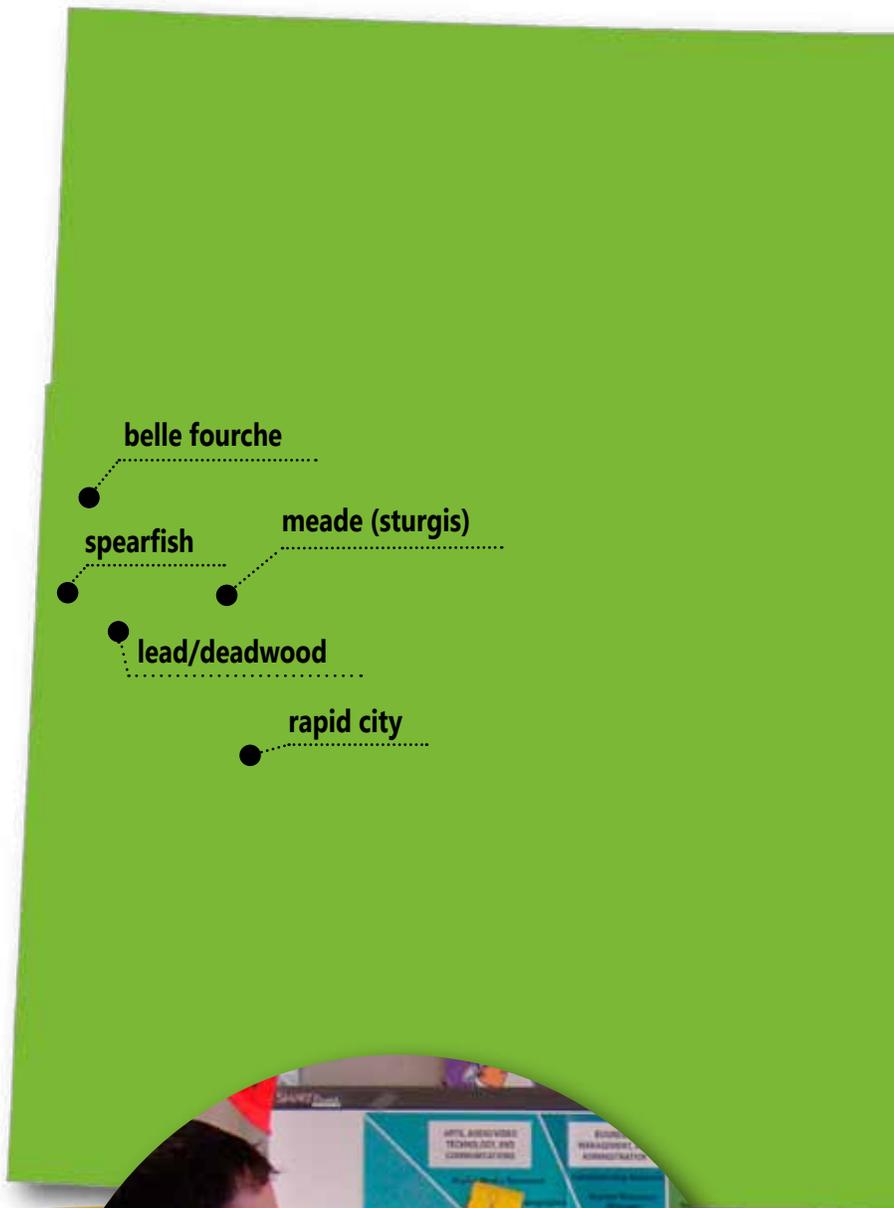
Jodi Garcia

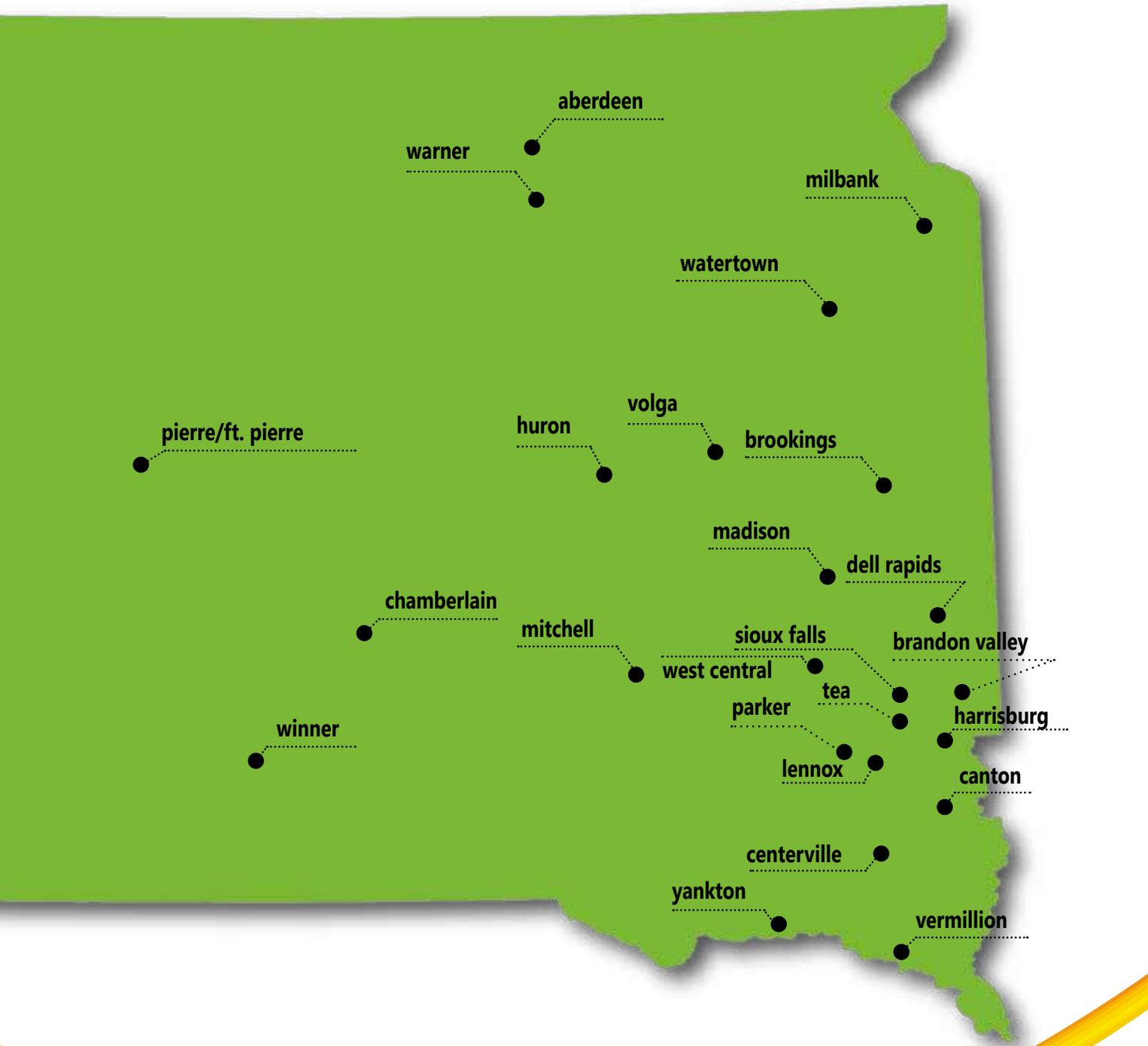
### Silver Awards

**Jodi Garcia**, State Farm Insurance,  
Northern Hills Board

# JA STUDENT NUMBERS

2013-2014	Classrooms	Students
Aberdeen.....	78.....	1,740
Belle Fourche.....	13.....	290
Brandon Valley.....	75.....	1,875
Brookings.....	96.....	2,286
Canton.....	18.....	334
Centerville.....	8.....	143
Chamberlain.....	5.....	93
Dell Rapids.....	33.....	708
Huron.....	50.....	1,038
Harrisburg.....	147.....	2,805
Lead/Deadwood.....	13.....	224
Lennox.....	19.....	394
Madison.....	36.....	681
Meade (Sturgis).....	16.....	408
Milbank.....	36.....	722
Mitchell.....	56.....	1,185
Parker.....	8.....	225
Pierre/Ft. Pierre.....	50.....	1,091
Rapid City.....	171.....	4,198
Sioux Falls.....	996.....	22,974
Spearfish.....	22.....	522
Tea.....	37.....	787
Vermillion.....	31.....	650
Volga.....	6.....	119
Warner.....	4.....	102
Watertown.....	63.....	1,495
West Central.....	38.....	841
Winner.....	2.....	49
Yankton.....	45.....	977
<b>SD TOTAL:</b> .....	<b>2,172</b> .....	<b>48,956</b>





# JA SPECIAL EVENTS



Nearly 2,500 bowlers participated and raised money for JA programming in their community. Over \$200,000 was raised during the annual Bowl-a-Thon by the following South Dakota JA Area Boards:

- Aberdeen
- Brookings
- Canton
- Huron
- Mitchell
- Northern Hills
- Pierre/Ft. Pierre
- Sioux Falls
- Watertown
- West Central
- Yankton



Employees of several companies wore jeans to work, in exchange for a donation to Junior Achievement. Each participating company determined the cost and details of wearing jeans (i.e., \$10 per person), with all proceeds going to Junior Achievement of South Dakota programs.



**ABERDEEN**  
Healthcare Plus FCU



**BROOKINGS**  
AvailAbility



**CANTON**  
First Bank & Trust



**HURON**  
HRMC



**MITCHELL**  
Muth Electric



**NORTHERN HILLS**  
Lawrence Title Company



**PIERRE**  
Department of Labor



**SIOUX FALLS**  
Meta Bank



**WATERTOWN**  
WHS



**WEST CENTRAL**  
Medicap Pharmacy



**YANKTON**  
Walmart

# JA SPECIAL EVENTS

## Golf Events

Over \$161,200 was raised during the golf events held in the following communities: Dell Rapids, Pierre/Ft. Pierre, Rapid City, and Sioux Falls.

### Dell Rapids Scramble

32 golfers  
\$2,800 (gross)

### Pierre/Ft. Pierre Scramble

60 golfers  
\$6,400 (gross)



Dell Rapids



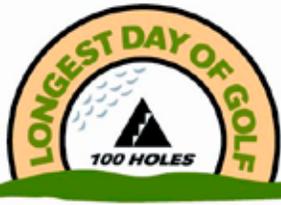
Pierre/Ft. Pierre



Rapid City



Sioux Falls



## Junior Achievement®

100 Holes in a Day • \$2,500 Per Golfer

### Rapid City

6 golfers  
\$24,000 (gross)

### Sioux Falls

41 golfers  
\$128,000 (gross)

## THANK YOU!

Junior Achievement would like to thank the in-kind sponsors who made the 2013-14 special events a success. For a complete listing of Junior Achievement in-kind sponsors, please visit [www.jasd.org](http://www.jasd.org).

# JA AREA BOARDS

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Lee Keller, Pierson Ford  
Pamela Martyn, Dacotah Bank  
Lynne Nacke, Northern State University  
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Bob Pitz, Aberdeen School District  
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Rob Coverdale, T.F. Riggs High School  
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Foundation  
Greg Goodman, Wells Fargo Bank, N.A.  
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Rory McKittrick, Eagle Creek Software  
Dan Rice, Clausen & Rice, LLP  
Pamela Roberts  
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Cary Davis, General Beadle Elementary  
Mike Derby, Dakota Outdoor Advertising  
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Hagg  
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Ashmore, LLP  
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Bill Allen, Showplace Wood Products  
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Stephen Bianchi, Home Federal Bank  
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University Health Center  
Dean Buckneberg, Eide Bailly, LLP  
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Bernie DeWald, McKinneyOlson Insurance  
Gary Gaspar, Interstate Office Products, Inc.  
Dick Gustaf, TSP  
TJ Hora, First PREMIER Bank  
Randy Knecht, Journey Group  
Nick Kortan, SDN Communications  
Dr. Don Kosiak, Avera Health  
Eric Krouse, U.S. Bank  
Ruth Krystopolski, Sanford Health  
Dr. Kevin Lein, Harrisburg School District  
Liz Lloyd, Lloyd Companies  
Joan Mahoney, O'Gorman High School

Mike Milstead, Minnehaha County Sheriff  
Julie Nelson, Home Federal Bank  
Kristine O'Connell, Woods, Fuller, Shultz &  
Smith, PC  
Dr. Laura Raeder, Sioux Falls School District  
Tim Reuer, Sammons Financial Group  
Deb Riedel, Hy-Vee Food Stores  
Anthony Schmidt, Raven Industries  
Lynette Stearns, Capital One  
Ken Stork, Citi  
Paul Ten Haken, Click Rain  
Pam Tiefenthaler, Sioux Falls Christian Schools

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Stephanie Fritz, Citi  
Jeremy Keizer, Reliabank  
Melissa Schmiedt, Midcontinent Communications  
Randy Shaull, Sammons Financial Group

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Shannon Fairholm, Vermillion School Board  
Dr. Mark Froke, Vermillion School District  
Joe Hoose, SESDAC  
Paul Preister, Bank of the West  
Lynne Roach, University of South Dakota  
Layne Stewart, Clay County Emergency  
Management  
Craig Thompson, Thompson Law  
Sarah Wolforth, Jolley Elementary School

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Carmen Bakken, Cherry Berry  
Liz Christianson, Boys & Girls Club of Watertown  
John Decker, Mellette Elementary  
Tammy Davis, Wurth Electronics Midcom Inc.  
Tammy DeLange, Lincoln Elementary  
Mark Dunn, First PREMIER Bank  
Kip Hansen, Dacotah Bank  
Julie Hibbert, TEREX Utilities  
Brenda McKee, Home Federal Bank  
Tim Oviatt, Public Opinion  
Dan Roberts, Walmart  
Heidi Schooley, National American University  
Darrell Stacey, Watertown School District  
Deb Stanley, Best Western Ramkota Hotel  
Louise Towle, Wells Fargo Bank, N.A.  
Toby Wishard, Codington County Sheriff's  
Department

## WEST CENTRAL

Co-Chair: Vonnie Barnett, CAPITAL Card Services  
Co-Chair: Scott Nelson, KTTW Fox 7  
Matt Alley, West Central Elementary - Humboldt



Emily Berg, First Manufacturing  
James Gordon, Reliabank  
Kristi Leisinger, Copperleaf Consulting Group  
Dianna Tyler, West Central Elementary – Hartford

## YANKTON

Chair: Jamie Schaefer, Avera Sacred Heart  
Vice-Chair: Justin Wagner, First National Bank  
Terra Fisher, Terra Fisher Consulting, LLC  
Susie Frick, First Dakota National Bank  
Tom Hausmann, SMART Training  
Steve Pietila, Thrivent Financial for Lutherans  
Kathy Quinlivan, Avera Sacred Heart  
Beth Roesler, Pollard & Larson, LLP  
Deb Specht, Vision Real Estate

“ My favorite part is working with the kids and watching them incorporate these lessons as they grow up. I've done this for a while now and continue to participate because I'm amazed with the maturity of the 2nd grade kiddos and their involvement in school and community as they get older. ”

Rapid City Volunteer

# JA INVESTORS

## STATEWIDE EXPANSION

Achievement Foundation  
 CenturyLink  
 Credit Union Association of the Dakotas  
 Delta Air Lines, Inc.  
 Dana Dykhouse  
 Kayla and Andrew Eitreim  
 Dr. Tim and Kristie Fiegen  
 Resa Fincher  
 Rod and Glenna Fouberg  
 Dr. Mark Froke  
 Great Western Bank  
 Curt Hage  
 Deb and Monte Hanson  
 Home Federal Bank  
 Al Kurtenbach  
 Don Marker  
 John Porter  
 Sanford Health  
 Sheldon F. Reese Foundation  
 James and Deborah Siemens  
 South Dakota Automobile Dealers Association  
 South Dakota Bankers Association  
 South Dakota Retailers Association  
 Janice Sutera  
 UPS Foundation  
 Walmart  
 Spencer Wilcox

## ABERDEEN

3M Company  
 A&B Business Solutions  
 Aberdeen American News  
 Aberdeen Development Corporation  
 Aberdeen Federal Credit Union  
 Aberdeen Optimist Club  
 Aberdeen Sertoma Club, Inc.  
 Avera  
 Kimberly Bowman  
 Kerry Brandenburger  
 Centennial Homes, Inc.  
 C-Express  
 Bob Compton  
 Culver's  
 Dacotah Bank  
 Dacotah Banks, Inc.  
 Dakota Broadcasting  
 Dakota Financial Services

Mary Davis  
 Double D Body Shop  
 Eide Bailly, LLP  
 Holly Engelhart  
 Chad Evans  
 Kristen Fauth  
 First State Bank of Warner  
 Evan Fonder  
 Robert and Erin Fouberg  
 Rod and Glenna Fouberg  
 Great Western Bank  
 Bob Gunderson  
 HealthCare Plus Federal Credit Union  
 Home Federal Bank  
 Hub Music and Vending Co.  
 Donna Hurley  
 Investment Centers of America  
 JDH Construction  
 Nancy Kappes  
 Ken's SuperFair Foods  
 Kesslers Food and Drug  
 Kiwanis Club - Aberdeen  
 Land O' Lakes Foundation  
 LB Insurance  
 Lien Transportation  
 Pam Martyn  
 Max and Erma's  
 Midcontinent Communications  
 Midstates Printing, Inc.  
 Northern State University  
 Northern Valley Communications  
 NorthWestern Energy  
 Jean Peterson  
 Plains Commerce Bank  
 Presentation College  
 Presentation Sisters, PBVM  
 RDO Equipment Co.  
 Rhodes Anderson Insurance  
 Carlyle E. Richards, Attorney  
 Runnings Farm and Fleet  
 Sanford Health  
 Grant Seaman  
 South Dakota Wheat Growers  
 Angela Steinbach  
 Target  
 Taylor Insurance Agency  
 Thrivent Financial for Lutherans  
 Guy Trenhaile  
 U.S. Bank

Walmart  
 Warner/Stratford Lions Club  
 Wells Fargo Bank, N.A.  
 Wooden Mallet

## BRANDON VALLEY

212 The Boiling Point  
 Alliance Communication Cooperative, Inc.  
 Brandon Bookkeeping Services  
 Brandon Chiropractic  
 Brandon Community Foundation  
 Brandon Edge  
 Brandon Elementary PTA  
 Brandon Health Mart Pharmacy  
 Brandon Valley Middle School PTO  
 Brandon Valley Optimist Club  
 Kevin Callies  
 Crimson Fire Apparatus  
 Erika Dew  
 Eastern Farmers Coop  
 Mary Entinger  
 Fred Assam Elementary PTA  
 HJN Team Real Estate  
 Home Federal Bank  
 Jay Egge Automatic Service, Inc.  
 Dr. Matt Krivarchka  
 Lewis Drug Stores  
 Marv's Sanitary Service, Inc.  
 Midwest Railcar Repair  
 Minnco Homes, Inc.  
 Pace Manufacturing  
 Robert Bennis Elementary School  
 Roger Hunt, Attorney  
 Sanford Health  
 Sioux Valley Energy  
 Sunshine Foods/Tony's Catering  
 Valley Springs Body Shop  
 Valley Springs Elementary PTA

## BROOKINGS

3M Company  
 Barbara Anderson  
 AvailAbility  
 Employment  
 Services & Staffing  
 Avera  
 B & B Auto, Inc.

BankStar Financial  
 Banner Associates, Inc.  
 Dan Beinhorn  
 Victoria Blatchford  
 Bowes Construction  
 Brian J. Hildebrandt CPA, PC  
 Brookings Equipment, Inc.  
 Burlage-Peterson Realty  
 Capital Services  
 Clites Electric  
 Counterpart, Inc.  
 Courtesy Plumbing  
 Dacotah Bank  
 Dakotah Gold  
 Dakotaland Federal Credit Union  
 Daktronics, Inc.  
 Edward Jones - Jim Winterboer  
 Einspahr Auto Plaza  
 Ekern Plumbing Heating & Air Conditioning  
 Expanding Harmony Dance Studio  
 Falcon Plastics, Inc.  
 Greg Fargen  
 Fergen's Clothing & Shoes  
 First Bank & Trust  
 First National Bank - Volga  
 Fourteen Foods  
 Gentle Doctor Animal Hospital  
 George Dokken Post 2118 Veterans of Foreign Wars  
 Ann Getting  
 Glover Helsper, P.C.  
 Gustafson Krogman & Associates  
 Hawley Insurance Services  
 Hicks Enterprises



Michelle Hof  
 Dr. Richard Holm  
 Home Federal Bank  
 Stacie Horst  
 Howard Wealth Management  
 Hungerford Chiropractic and Physical Therapy  
 Hy-Vee Food Store  
 Andrew Jallo  
 Craig Johnson  
 Jena Konkol  
 Al Kurtenbach  
 L. G. Everist, Inc.  
 Larson Manufacturing Company  
 Lewis Drug Stores  
 M & S Cleaning  
 Martin Oil  
 Merchant Job Training and Safety  
 MetaBank - Brookings  
 Dr. David Meyer  
 Midwest Glass  
 Millborn Seeds, Inc.  
 Dennis Miller  
 Mills Construction, Inc.  
 Monsanto Seeds  
 Jim Morgan  
 Gary Mork  
 Nagel's Bump & Paint  
 NorthWestern Energy  
 Sarah Perry  
 Burlage Peterson  
 Peterson Auctions, Inc.  
 Prussman Construction  
 Ramsdell's  
 Jeff Rief  
 Royal Plastics, Inc.  
 Rude's Funeral Home  
 Rykhus Financial Services  
 Sanford Health  
 Schuneman Equipment Company  
 SCSA Diagnostic  
 Kristen Seas  
 Sioux Valley Alumni & Friends Foundation  
 Sioux Valley Elementary PTO  
 Sioux Valley Energy  
 Slumberland  
 South Dakota Soybean Processors  
 Steven J. Britzman, Attorney at Law  
 Trisha Strohfus

Taco John's  
 Dr. Ron and Janice Tesch  
 TransCanada Northern Border Inc.  
 Kate Treiber  
 Wells Fargo Bank, N.A.  
 Brad Wermers  
 Kari Westlund  
 WW Tire Service, Inc.  
 Yorkshire Dental Clinic

**CANTON**

Canton Dental Clinic  
 Canton Lions Club  
 Canton Rotary Club  
 Eastern Farmers Cooperative - Canton  
 Leon Eich  
 Farmers State Bank - Canton  
 First Bank & Trust - Canton  
 Home Federal Bank  
 Lewis Drug Stores  
 Midcontinent Communications  
 Sanford Health  
 Security Savings Bank  
 Sunshine Foods - Canton

**CENTERVILLE**

Centerville Chamber of Commerce  
 Centerville Public Schools  
 Centerville Rotary Club  
 Hefty Seed Company  
 Sanford Health

**CHAMBERLAIN**

Al's Oasis Inc.  
 Cedar Shore Resort  
 Country Colleens  
 Credit Express Autos  
 Dr. L. L. Menning, Optometrist  
 ELO Prof L.L.C.  
 First Dakota National Bank  
 Great Western Bank  
 Harry K Chevrolet  
 Kiwanis Club of Chamberlain  
 KPI Insurance  
 Lewis Drug Stores  
 Peterson Land & Auction  
 Kelli Potter  
 Sanford Health  
 South Dakota Automobile Dealers Association

Swenson Bros. Marine  
 Thiel's Collision Center  
 Wells Fargo Bank, N.A.

**DELL RAPIDS**

Blooms on Main  
 BX Civil & Construction, Inc.  
 County Fair Food Store  
 Deli of Dell Rapids  
 Dells Auto  
 Dells Forward Youth  
 Dells Materials  
 Teri Eddy  
 Jessica Evans  
 Executive Recruiting Consultants, Inc.  
 Golden West Telecommunications  
 Hansen Real Estate Company, LLC  
 Home Federal Bank  
 Huron Cinema 3  
 Kahler Financial Services  
 Kahler Funeral Home  
 KMWF & Associates, PC  
 L. G. Everist, Inc.  
 Lewis Drug Stores  
 Logan Luxury Theaters  
 Microsoft Corporation  
 Minnehaha Funeral Home  
 Patrick Mullaney  
 David O'Hara  
 Sanford Health  
 Schwebach Insurance and Real Estate  
 Sioux Valley Energy  
 St. Mary's Booster Club  
 T & C Mobile  
 Troy's Wood Specialties

**HURON**

A&B Business Solutions  
 American Bank & Trust  
 American Trust Insurance  
 Avail Wealth Management, LLC  
 Bank of the West  
 Banner Engineering Corp.- Huron  
 Barti Metal  
 Barton's Heating & Cooling  
 Louise Bauman  
 Jim Borszich  
 Brian J. Davidson Insurance Agency, Inc.



BW Insurance Agency, Inc.  
 Canadian Pacific  
 Coborn's  
 Creative Printing  
 Curt's Heating & Cooling  
 Dakota Energy Cooperative, Inc.  
 Dakota Family Dentistry  
 Dakota Provisions  
 Dakotaland Federal Credit Union  
 Dr. Brenon Farmer's Office  
 Dr. Thomas Hajek's Office  
 East River Nursery  
 Edney Distributing  
 Eyeopener Lions Club of Huron  
 Farmers Union Service Association  
 First National Bank South Dakota - Huron  
 First PREMIER/PREMIER Bankcard  
 Fuchs Orthodontics  
 Harrington & Associates, Ltd.  
 Danny Hofer  
 Huron Cinema 3  
 Huron Clinic  
 Huron Community Foundation  
 Huron Lioness Club  
 Huron Noon Lions Club  
 Huron Regional Medical Center  
 Huron Title Company  
 James Valley Veterinary Clinic  
 Sharon Kienow  
 Kiwanis Club of Huron  
 Kuhler Funeral Home  
 Landstrom Photo Loft  
 Lewis Drug Stores  
 Jill Luque  
 Meyer Modernizing  
 Midcontinent Communications  
 Muth Electric

NorthWestern Energy  
 Steve Ochsner  
 DK Osier  
 Overbuilt, Inc.  
 PB Sports Screen Printing & Embroidery  
 Pierce & Harris Engineering  
 Potter's Quality Footwear  
 Premier Equipment  
 Prostrollo Motor Sales, Inc.  
 Rainbow Flower Shop  
 Scott Rutledge  
 Sanford Health  
 Schoenhard Ford  
 Sertoma Club - Huron (Noon)  
 Sibley Motor, Inc.  
 Skyways Travel  
 Bryan and Teresa Smith  
 Lisa Snedeker  
 Snow, Huether & Coyle  
 South Dakota Farm Bureau Federation  
 South Dakota Farmers Union  
 The Clothing Company  
 The New Plains  
 Trussbilt, Inc.  
 Tschetter & Hohm Clinic, P.C.  
 Nancy Vandoren  
 Wells Fargo Bank, N.A.  
 West Way Trailers/Under the Sun/PHC, Inc.  
 Wheeler, Erickson, Wheeler, LLP  
 Wiedenman Construction

**LENNOX**

Billion Automotive  
 Mary Brass  
 Home Federal Bank  
 Lennox Area Community Fund  
 Lewis Drug Stores  
 Sanford Health  
 Sioux Steel Company  
 Temple Insurance Agency  
 Valley Exchange Bank

**MADISON**

AmericInn Lodge & Suites  
 Assist Financial Services, Inc./  
 Continental Transportation  
 B & G Transportation, Inc.  
 Be Online, Inc.  
 Sue Bergheim

Bethel Lutheran Home  
 Dan Brown  
 Central Business Supply  
 Classic Corner  
 Continental Transportation  
 CU Mortgage Direct  
 Custom Touch Homes  
 Dairy Queen - Jode, Inc.  
 Dakota Ethanol, LLC  
 Dakota State University  
 Dakotaland Federal Credit Union  
 Amy Dockendorf  
 Dr. Derrill Hanson's Office  
 East River Electric Power Coop  
 East River Federal Credit Union  
 Eyecare Center  
 F & M Coop Oil Co.  
 Falcon Plastics, Inc.  
 Farm Bureau Financial  
 Farmers Insurance - Herr Insurance Agency  
 First Bank & Trust  
 Gehl Company  
 Getting Well Chiropractic  
 Karen Giles  
 Global Polymer Industries  
 Great Western Bank  
 Julie Gross  
 Heartland Consumers Power District  
 Michele Henriksen  
 Heritage Senior Living  
 Linda Hilde  
 HJN Team Real Estate  
 Ann Hyland  
 Interlakes Medical Center  
 James River Equipment  
 Jason Maxwell, CPA  
 Jencks & Jencks, P.C.  
 Mechelle Johnson  
 Johnson Jewelers, Inc.  
 Keppen Construction  
 Kiwanis Club of Madison  
 Cotton Koch  
 Kolorworks Paint & Decorating, Inc.  
 Kotten Insurance  
 Krug Products, Inc.  
 Stacy Krusemark  
 Kundert Williams Insurance  
 Lake County International  
 Lake Veterinary Clinic

Lakeview Realty  
 Lammers, Kleibacker, and Brown LLP  
 Landeen Insurance  
 Larry Green, DDS  
 Dental Office  
 Leader Printing  
 Company/Madison  
 Daily Leader  
 Lewis Drug Stores  
 Madison Chiropractic Center  
 Madison Community Hospital  
 Madison Family Dental  
 Madison Farmers Elevator Company  
 Madison Lions Club  
 Madison Middle School  
 Madison Realty, Inc.  
 Madison Vision Clinic  
 Midcontinent Communications  
 Midwest Realty  
 Joel Molascon  
 Montgomery's Furniture Outlet  
 Nicky's Restaurant and Lounge  
 NorthWestern Energy  
 One Stop  
 Outer World Screen Printing & Design  
 Philip Parent  
 Power Promotions  
 PPD UHMW Industries  
 ProBuild  
 Prostrollo Motor Company  
 Real Estate Retrievers  
 Rotary Club of Madison  
 Bob Sahr  
 Sanford Health  
 Vince Schaefer  
 Second Street Diner  
 Secure Banking Solutions  
 Silver Creek Production  
 Sioux Valley Energy  
 SODAK's Marina LLC  
 South Dakota Rural Water  
 Stadium Sports Grill  
 Stan's Men's & Women's Apparel  
 State Farm Insurance - Randy Schaefer  
 Sunshine Foods  
 The Insurance & Real Estate Market, Inc.  
 The Shepherd Shop  
 Rob Thuringer

Janet VanRosendale  
 Waddell & Reed  
 We Care Dental  
 Weber Abstract  
 Weiland Funeral Chapel  
 Wells Fargo Bank, N.A.  
 Wireless World

**MILBANK**

1st Choice Realty  
 American Family Insurance - Charles Fischer  
 Ameriprise Financial, Inc.  
 Avera  
 Banner Associates, Inc.  
 Berens Warehouse Groceries  
 Lance Bien  
 Bien Pharmacy  
 Big Stone Therapies, Inc.  
 Bill's Super Valu  
 Boos & Grajczyk LLP  
 Bryan Johnson, DDS  
 Casey's General Store  
 Conroy Eye Care  
 Dakota Granite Company  
 Edward Jones  
 Edward Jones - Delvin Hackwith  
 First Bank & Trust  
 Richard and Kerry Fish  
 Food-N-Fuel  
 Gene Kiefer PA  
 Gesswein Motors  
 Golden Living Center  
 Max and Jeanne Gonzenbach  
 Tim Graf  
 Great Western Bank



Hanson Furniture  
 Hardee's  
 Health First Chiropractic  
 Dave Hepper  
 Insurance Solutions Plus  
 ITC - Milbank  
 Kirby Hins LTD  
 Koch Insurance  
 Kevin Kouba  
 Lantern Inn Restaurant  
 Lantern Motel  
 Tim Lease  
 Lewis Drug  
 Mark Bierschbach, DDS  
 Midcontinent Communications  
 Midwest Power Sports  
 Milbank Community Pride  
 Milbank EyeCare Center  
 Milbank Ford & Mercury  
 Milbank House Movers  
 Milbank Kiwanis Club  
 Milbank Lions Club  
 Milbank Parents Promoting Education  
 Millstone Restaurant  
 Mundwiler Funeral Home  
 Rudy and Marilyn Nef  
 Nelson Law Office  
 OtterTail Power  
 Bob Paulson  
 Kristen Pearson Ash  
 Pizza Hut  
 Pizza Ranch  
 POET Biorefinery  
 Mark Reedstrom  
 Richards Carpet  
 RJ Rieger  
 S&D One Stop  
 Brian and Janel Sandvig  
 Tom Schuneman  
 Schuneman Equipment Company  
 Seehafer Hardware  
 St. Williams Nursing Home  
 State Farm Insurance - Jan Scriver  
 Street Graphix  
 Subway - Milbank  
 Taco Johns  
 Titan Machinery  
 Triple Dip Lodge  
 Twin Valley Tire  
 Tyler Computer Services, Inc.

Unzen Motors  
 Valley Queen Cheese Factory, Inc.  
 Wapiti Medical Group  
 Ryan Waterfall  
 Wells Fargo Bank, N.A.  
 Steve Wenzl  
 West-Con  
 William Coester, Attorney  
 ZEMS Appliance TV Furniture & Floor  
 Covering

**MITCHELL**

A&B Business Solutions  
 Adam Financial Services  
 Avera  
 BankWest of Mitchell  
 Bauer Dental Studio  
 Big Green, LLC  
 Bittner Funeral Chapel  
 Boyd Financial Services  
 Dave Brooks  
 BT Construction  
 Cabela's Retail, Inc.  
 Carlon and Millar  
 CARQUEST of Mitchell  
 Central Electric Cooperative, Inc.  
 Cherrybees Floral & Gifts  
 Coborn's, Inc.  
 Coca-Cola Bottling Co.  
 Comfort Inn  
 Corby Recreation  
 Corn Palace Stampede, Inc.  
 County Fair Food Store  
 Culver's Frozen Custard & ButterBurgers  
 Dakota Pump, Inc.  
 Davison County Implement  
 Days Inn  
 Dental Care Center, Prof., LLC  
 Dental Health Partners  
 Dice Financial Services Group  
 Envision Eyecare  
 Ethan Co-op Lumber  
 Exchange Club of Mitchell  
 Farm Credit Services of America  
 Farmers Trading  
 Greg Feiner  
 First Dakota National Bank  
 First National Bank South Dakota -  
 Mitchell  
 Fischer, Rounds & Assoc. - Century 21

Floor to Ceiling Store  
 GF Advertising Services  
 Jeral Gross  
 H & R Salvage  
 Hair Depot  
 Hard Drive Central  
 Hendrickson Trailer  
 Home Federal Bank  
 Innovative Systems, LLC  
 Iverson Chrysler Center  
 Jack's Campers  
 Jacquelyn and Dusty Johnson  
 Kiwanis Club of Mitchell  
 KMIT/KOOL 98 Radio  
 KQRN/Q107 Riverfront Broadcasting  
 Krall Optometric Professional, LLC  
 Lewis Drug Stores  
 Lucid  
 Megan Luther  
 Luxury 5 Cinema - Mitchell  
 Dennis Martin  
 Martin-Trudeau Insurance Agency  
 McLeod Printing and Office Supply  
 Midcontinent Communications  
 Mitchell Area Charitable Foundation  
 Mitchell Lions Club  
 Mitchell Optimist Club  
 Mitchell Telecom  
 Montgomery Furniture  
 Morgan Theeler LLP  
 Mueller Lumber Company  
 Muth Electric  
 Muth Properties  
 NorthWestern Energy  
 O.L. Bussmuss Construction  
 Palace Builders  
 Paulson Sheet Metal, Inc.  
 Terra Plamp  
 Puetz Corporation  
 Reginald Martin Agency  
 Rotary Club of Mitchell  
 Becky Roth  
 S & M Printing Company  
 Sanford Health  
 Rob Schelske  
 Schmucker, Paul, Nohr  
 & Associates  
 Schuh Painting  
 Scott Supply Company, Inc.  
 Shopko Foundation

Suzanne Spink  
 Stifel Nicolaus  
 James D. Taylor  
 Tessier's, Inc.  
 The Depot  
 Tobin's Transfer and Storage  
 Trail King Industries, Inc.  
 Twin Cities Fan Axial Division  
 U.S. Bank  
 Julie VanOverschelde  
 Vantage Point Solutions  
 Vern Eide - Ford  
 Vern Eide - GM  
 Vicki Clarke Endowment  
 Walmart  
 Wells Fargo Advisors, LLC

**NORTHERN HILLS**

A&B Business Solutions  
 Amann and Graslie DDS PC  
 American Colloid Company  
 American Family Insurance  
 Barker Wilson Law Firm, LLP  
 Bennett, Main and Gubbrud, PC  
 Black Hills Federal Credit Union  
 Molly Blair  
 Butte County Post/Rapid City Journal  
 Cammack Ranch Supply  
 Chainsaw Center  
 CLC & Assoc. CPA  
 Crow Peak Brewing  
 Dakota Territory Federal Credit Union  
 Dana Dental Arts  
 Day Morris Law Firm, LLP  
 Deadwood Eyecare  
 Deadwood Lead Optimist



DJ Construction & Development, Inc.  
 Duke Boston Agency  
 E.T. Sports  
 Elks Club  
 F. L. Clarkson Family Foundation  
 First Interstate BancSystem Foundation  
 First Interstate Bank - Belle Fourche  
 First Interstate Bank - Lead  
 First Interstate Bank - Spearfish  
 First Interstate Bank - Sturgis  
 First Interstate Greater Belle Fourche Fund  
 First National Bank - Sturgis  
 First Western Insurance  
 Francis and Walter Green Foundation  
 Jodi Garcia  
 Glass Shop  
 GoldCorp  
 Golden Kiwanis  
 Great Western Bank  
 T.J. Gusso  
 Hauck Electric & Controls, Inc.  
 Highmark Federal Credit Union  
 Joshua Horak  
 Independent Auto  
 J&M Motors  
 Jackson Dental Clinic  
 Johnston's Hardware Hank  
 Kelly M. Klein Gift Fund  
 Kiwanis Club of Lead  
 Melissa Kraft  
 Lantis Enterprises  
 Lawrence and Schiller, Inc.  
 Lead Deadwood Elementary PTO  
 Lead-Deadwood School District - Elem. Student Council  
 Dr. Dan Leikvold  
 Liberty Tax  
 Lions Club of Spearfish  
 LPL Financial - Rapid City  
 Lueders Food Centers  
 Lynn's Dakotamart - Belle Fourche  
 Lynn's Dakotamart - Lead  
 Lynn's Dakotamart - Sturgis  
 McGas Propane  
 Meade County Title Company  
 Midcontinent Communications  
 Northern Black Hills Rotary Club  
 Northern Hills Federal Credit Union  
 Optimist Club of Spearfish

Optimist Club of Sturgis  
 Wade Pehl  
 Perkins Restaurant  
 David Peters  
 Pete's Clothing/Western Wear  
 Pioneer Bank & Trust - Belle Fourche  
 Pioneer Bank & Trust - Spearfish  
 Pioneer Bank & Trust - Sturgis  
 PL Carpentry  
 Prestige Auto Sales  
 Mathew Raba  
 Ring Container Technology  
 Chris Roberts  
 Brice Rock  
 Brenda Sabers  
 Sabers Farmers Union Insurance  
 Dr. Kay Schallenkamp  
 Scott Peterson Motors  
 Sharon E. Hoggatt, CPA, PC  
 Shopko Foundation  
 Spearfish Forest Products  
 State Farm Insurance - Eric Fowler  
 Sturgis Economic Development Corporation  
 Sturgis Rally Charities Foundation  
 Sturgis Regional Health  
 The Homeslice Group  
 The Mailmaster, LLC  
 The Real Estate Center of Belle Fourche  
 The Wells Fargo Foundation  
 Walmart  
 Wells Fargo Bank, N.A.  
 West River Foundation  
 White's Canyon Motors  
 White's Queen City Motors  
 Mindy Zacher  
 Zonta Club of Sturgis

**PARKER**

Farmers State Bank  
 Home Federal Bank  
 Mark Kasten  
 Parker Lumber Company  
 Sanford Health  
 State Farm Insurance - Freeman

**PIERRE/FT. PIERRE**

A&B Business Solutions  
 American State Bank  
 Avera

BankWest  
 Brakke Financial Services  
 Scott Carbonneau  
 Clausen & Rice, LLP  
 Coca-Cola Bottling Co.  
 Country Carpet  
 Rob Coverdale  
 Robin Crist  
 Clay Cudmore  
 Dakota Prairie Bank  
 Delta Dental of South Dakota  
 Dentistry at the St. Charles, LLC  
 Curt Everson  
 Dr. Tim and Kristie Fiegen  
 Fine Line Auto  
 First National Bank  
 Fischer Rounds & Associates, Inc.  
 Foster Rentals  
 Gary Snow & Associates  
 Greg Goodman  
 Hofer Seeds  
 Home Federal Bank  
 Isburg Funeral Chapels  
 James River Broadcasting  
 Kiwanis Club of Pierre/Ft. Pierre  
 Paul Knecht  
 Colleen and Lee McCurrin  
 Midcontinent Communications  
 Midwest Construction and Development  
 Missouri River Dentistry  
 Olinger, Lovald, McCahren & Reimers, P.C.  
 Pierre Dental Clinic - Dr. Bechtold and Dr. Thompson  
 Pierre New Car Auto Dealers Association  
 Pierre/Ft. Pierre Community Foundation  
 Pierre/Ft. Pierre Rotary Club  
 Elling Ramsey  
 Reinke Gray Wealth Management, Inc.  
 Pamela Roberts  
 Taya Runyan  
 Sanford Health  
 Schmitz Financial  
 Smart Software Solutions, Inc.  
 South Dakota Community Foundation  
 South Dakota Intrastate Pipeline Company

Stulken Petersen, Lingle & Walti, LLP  
 Tina and William Van Camp  
 VDV, LLC.  
 Walmart  
 Zonta Club of Pierre/Ft. Pierre

**RAPID CITY**

A&B Business Solutions  
 Ace Steel & Recycling, Inc.  
 BankWest  
 Barbara Lien Endowment  
 Bierschbach Equipment and Supply  
 Big D Oil Company  
 Billion Automotive  
 Black Hills Agency  
 Black Hills Community Bank  
 Black Hills Federal Credit Union  
 Black Hills Power  
 Black Hills Regional Eye Institute  
 Black Hills Shooters Supply, Inc.  
 Black Hills Surgical Hospital  
 Brian Blenner  
 Shannon Brinker  
 Michelle Bruno  
 Kelly Buntrock  
 Canadian Pacific  
 Canyon Lake Chophouse  
 John Carver  
 Casey Peterson & Associates, LTD.  
 Central States Fair  
 Craig Christianson  
 Contractors Supply  
 Courtesy Subaru, Inc.  
 Dacotah Bank  
 Cary Davis  
 Kevin and DeVee Dietz



Don Herrmann Agency  
 Downtown Lions Club  
 Farm Credit Services of America  
 First American Title Company  
 First Interstate BancSystem Foundation  
 First Interstate Bank  
 First Interstate Bank - Rapid City  
 First Western Federal Savings Bank  
 Suzanne Gabrielson  
 GE Capital  
 GE Company  
 General Beadle Elementary PTA  
 Golden West Technologies  
 Great Western Bank  
 Gunderson, Palmer, Nelson & Ashmore, LLP  
 Sarah Hermsen  
 Highmark Federal Credit Union  
 Ron Hill  
 J. Scull Construction Service, Inc.  
 Kevin Jensen  
 Richard Latuchie  
 Kevin K. Maher  
 McDonald's  
 Sandi and Bryan Mickley  
 Midcontinent Communications  
 Dr. Tim Mitchell  
 Nooney, Solay & Van Norman, LLP  
 North Western Warehouse Company  
 Northwest Pipe Fittings  
 Omni Home Financing  
 Pennington Title Company  
 Pete Lien and Sons, Inc.  
 Pioneer Bank & Trust  
 Don Policky  
 Rapid City Area Chamber of Commerce  
 Rapid City Catholic School System  
 Rapid City Journal  
 Rapid City Medical Center, LLP  
 Rapid City Regional Hospital/Regional Health  
 Rapid City Rush Hockey Club  
 Rapid Diesel Service, Inc  
 Rapid Valley Elementary PTA  
 Tom Rau  
 Regional Health  
 Dana Reil  
 REMAX of Rapid City  
 Reptile Gardens  
 RPM & Associates

Rushmore Plaza Holiday Inn  
 Security First Bank  
 Servall Uniform & Linen Supply  
 Shopko Foundation  
 South Canyon Elementary PTA  
 South Park PTA  
 The Center for Business & Economics at National American University  
 U.S. Bank  
 Valley View Elementary PTA  
 Walmart  
 Wells Fargo Bank, N.A.  
 Wesolick, Konenkamp, Rounds, LLP  
 Western Dakota Insurors  
 Whiting, Hagg, Hagg, Dorsey and Hagg LLP  
 Who's Hobby House  
 Kevin Wolfe  
 Woodrow Wilson PTA  
 Jaci Worth

**SIoux FALLS**

**Lead Investor:**

First Premier Bank/Premier Bankcard



9 Clouds  
 A&B Business Solutions  
 A-1 Bail Bonds  
 Dennis Aanenson  
 Active Data Systems  
 Ad-Star Sales, Inc.  
 Advana Mortgage  
 Bill Allen  
 Alphagraphics  
 Jamie Andersen  
 Anderson Group, CPA  
 Animal Medical Clinic  
 Architectural Roofing & Sheetmetal, Inc.  
 Architecture, Inc.  
 Argus Leader  
 Associated Consulting Engineers, Inc.  
 Associated General Contractors SD Building Chapter  
 Austad's Golf  
 Auto Body Specialties  
 Automatic Data Processing, Inc.  
 AvailAbility Employment Services  
 Avera

AWE Financial Services  
 David Bangasser  
 Bankers Trust Company of South Dakota  
 Sarah Bauer  
 Stephen Bianchi  
 Bierschbach  
 Equipment and Supply  
 Lynda Billars  
 Billion Automotive  
 Bluestem Capital Company  
 Pamela Bollweg  
 Tom Bosch  
 Boyce, Greenfield, Pashby and Welk LLP  
 Brandt Solomon & Anderson, LLP  
 Dean Buckneberg  
 Builders Millwork & Windows, L.L.C.  
 Builders Supply Company  
 Burns Moving and Storage  
 C & R Supply  
 Cadwell, Sanford, Deibert & Garry  
 Fran Campbell  
 Capital One Financial Corporation  
 Rod Carlson  
 Jeff Carmon  
 Century Business Products, Inc.  
 CenturyLink  
 Christopherson, Anderson, Paulson, & Fideler LLP  
 Cigna Corporation  
 Citi Foundation  
 CitiGroup Inc.  
 Cathy Clark  
 Climate Systems, Inc.  
 CNA Surety  
 Component Manufacturing Company  
 Core Orthopedics  
 Costello Property Management  
 Creative Surfaces, Inc.  
 CU Mortgage Direct  
 Cummins Central Power  
 Cutler & Donahoe, LLP  
 D W Proehl Construction  
 Dacotah Bank  
 Dakota Beverage Company, Inc.  
 Dakota Land Homes  
 Dakota News, Inc.  
 Dakota Sports  
 Daktronics, Inc.



Davenport, Evans, Hurwitz & Smith, LLP  
 Bernie DeWald  
 Ditch Witch of South Dakota, Inc.  
 Dizco, Inc.  
 DocuTAP  
 Don Dunham Jr. Memorial  
 Dan Donohue  
 Dorsey & Whitney Trust Company, LLC  
 Dougherty & Company, LLC  
 Dunham Company - Commercial  
 Dunham Company - Residential  
 Karen Durand  
 Amber and Jarrod Edelen  
 Egger Steel Company  
 Eide Bailly, LLP  
 Electric Pulp  
 Electric Supply Company  
 Electronic Systems, Inc.  
 Envive Chiropractic  
 Ernst Capital Group  
 esurance  
 Fair Tax, Inc.  
 Family Dental Center  
 Farmers Insurance Group/Karsky Insurance Agency  
 Dr. Tim and Kristie Fiegen  
 Resa Fincher  
 First Bank & Trust  
 First Dakota National Bank  
 First Dakota Title  
 Todd Flickema  
 FM Acoustical Tile, Inc.  
 Formatop Company, Inc.  
 Fred the Fixer  
 Friessen Construction  
 Frisbee Plumbing and Heating  
 G&H Distributing, Inc.

- Gage Brothers Concrete Products
- Luke Garry
- Jami Gates
- Geotek Engineering and Testing Services, Inc.
- Gerry and Kulm Ask, Prof. LLD
- Getty Abstract & Midwest Title
- Girton-Adams Ice Company
- Golden Rule Construction Company, Inc.
- Graham Tire
- Great Western Bank
- Halberstadt's Men's Clothiers
- Hancock Concrete Products
- Handy Man Home Remodeling
- Deb and Monte Hanson
- Ruth Harms
- Harold's Photo Center
- Harrisburg Eye Care
- Hauge Associates
- HiRoller Conveyor
- H-O-H Water Technology
- Curt Hohman
- Holmes Murphy and Associates, Inc.
- Home Federal Bank
- Dody Hopkins
- TJ Hora
- Howalt-McDowell Insurance, Inc.
- Howe Heating and Plumbing, Inc.
- Hy-Vee Food Store
- Karen Muth In Memory of Wayne Muth
- Independent Insurance Agents of Sioux Falls
- Institutions Services, Inc.
- Interstate Office Products, Inc.
- J & L Harley-Davidson
- J F Nordlie Company
- Janklow Law Firm
- Jans Corporation
- JD's House of Trophies
- JDS Industries, Inc.
- John Morrell and Company
- Johnstone Supply
- Journey Group Companies
- Kading, Kunstle & Goodhope
- Dean Karsky
- Michael Kedik
- Kirby Financial, LLC
- Koch Hazard Architects
- Dr. Al and Nancy Kosters
- Kouri Insurance
- Kreisers, Inc.
- Eric Krouse
- Ruth Krystopolski
- Al Kurtenbach
- Landmark Aviation
- Lawrence and Schiller, Inc.
- Dr. Kevin Lein
- Lewis Drug Stores
- Lift Pro Equipment Company, Inc.
- Lindquist & Vennum PLLP
- Felan Link
- Lloyd Companies
- Lockwood & Zahrbock Kool Law Office
- Luxury Automall of Sioux Falls
- Maguire Iron, Inc.
- Mahlander's Appliance and Lighting
- Joan Mahoney
- Malloy Electric
- Marco
- McFarland Supply Company
- McKinneyOlson Insurance
- Mary Medema
- Judith and Mark Meierhenry
- Meierhenry Sargent, LLP
- MetaBank
- Mickelson & Company, LLC
- MidAmerican Energy
- Midcontinent Communications
- Millennium Recycling, Inc.
- Miller Funeral Home, Inc.
- Minervas
- Minnwest Bank
- Missile Muffler & Brake, Inc.
- Brian Moberly
- Montgomery's Furniture Gallery
- Murphy, Goldammer, Prendergast, LLP
- Rich Naser
- Nasser Law Offices, PC
- Julie Nelson
- Nelson and Nelson CPA, LLP
- New York Life
- Nichols and Rabuck, PC
- Jan Noble
- Norberg Paints, Inc.
- Nordica Warehouses, Inc.
- Norman's Menswear
- NorthWestern Corporation
- Northwestern Mutual Life Insurance Company
- Nyberg's ACE Hardware
- Kristine O'Connell
- O'Connor Company
- OHARA, LLC
- Omnitech, Inc.
- One American Bank
- Orbitcom
- Overhead Door Company, Inc.
- P & M Steel
- Steve Palmitier
- Parker Transfer and Storage
- Scott Pedersen
- Pepsi-Cola Bottling Company
- Pfeiffer, Hofer, Humpal, PC
- Plains Commerce Bank
- POET, LLC
- Principal Financial Group
- Qualified Presort Service, LLC
- Randall-Stanley Architects
- Raven Industries
- ReCom, Inc.
- Rentschler's, Inc.
- Results Radio
- Tim Reuer
- Robson Hardware
- Staci Rosenbrook
- Dave Rozenboom
- Sammons Financial Group
- Sanford Clinic Physicians Community Service Group
- Sanford Health
- Sayre Associates, Inc.
- Scheels All Sports
- Schoeneman Lumber Company
- Scott Lumber and Supply Company
- SDN Communications
- Sea Chiropractic
- Security National Bank of South Dakota
- Shipley's Launderers and Dry Cleaners
- Shopko Foundation
- Showplace Wood Products
- James and Deborah Siemens
- SilverStone Group
- Mary Simmons
- Sioux Falls Area Chamber of Commerce
- Sioux Falls Federal Credit Union
- Sioux Falls Ford
- Sioux Falls Kitchen & Bath
- Sioux Falls Rubber Stamp Works
- Sioux Falls School District #49-5
- Sioux Falls Shopping News
- Sioux International
- Sioux Merchant Patrol Security Services, Inc.
- Sioux Nation Ag Center
- Sioux Steel Company
- Siouxland Libraries
- Sisson Printing
- Software Unlimited, Inc.
- Soukup Construction, Inc.
- South Central Vet Clinic
- South Sioux Kiwanis
- South Western Dental
- Paul Sova
- Sprengr Midwest, Inc.
- Lynette Stearns
- Nancy Steedle
- Ken Stork
- Sturdevant's Auto Parts
- Sullivans, Inc.
- Sun Enterprises
- SVC-Family Practice Physicians Charitable Fund
- Sweetman Construction
- Syverson Tile, Inc.
- Tallgrass Wealth Management
- Target Card Services
- Robert TeKolste
- Julie and Rob Terrell
- Tessier's, Inc.
- The Diamond Room
- The First National Bank in Sioux Falls



The Ramkota Companies, Inc.  
 Bob Thimjon  
 Thompson Law, PC  
 Tomar, Ltd.  
 Trane  
 Tri-State Wholesale Flooring, Inc.  
 TSP  
 U.S. Bank  
 UBS Financial  
 Van Buskirk Company  
 Tom Van Wyhe  
 Vern Eide  
 Virg Christoffels & Company, Inc.  
 VistaComm  
 Walmart  
 Wellmark Blue Cross Blue Shield of SD  
 Wells Fargo Advisors, LLC  
 Wells Fargo Bank, N.A.  
 Wells Fargo Wealth Management  
 Mark West  
 Jim Wilcox  
 Williams Insurance Agency  
 Wilson Orthodontics  
 Wireless World  
 Woltman, VanKekerix & Stotz  
 Greg Woods  
 Woods, Fuller, Shultz, and Smith, PC  
 Xcel Energy

**TEA**

Dakota Millwork  
 Degeest Steel Works  
 DSI Automotive Products  
 GF Electric  
 Herman Otten Construction, Inc.  
 J & M Transmission Service  
 J & R Mechanical  
 John and Michaele Lawler  
 Lewis Drug Stores  
 Midcontinent Communications  
 Milliron Granite & Quartz  
 Neighborhood Dental  
 Net Pistol  
 Pizza Ranch  
 RBS Sanitation, Inc.  
 Reliabank  
 RMS Roller Grinder  
 Sanford Health  
 Schoenhard's Custom Cabinetry  
 Schwartzle Construction

Sorlien Electric  
 Sunshine Foods  
 Tea Area Community Fund of the Sioux  
 Falls Area Community Foundation  
 Tea Area Parent Teacher Organization  
 Tea Chiropractic & Rehabilitation  
 Tea Veterinary Clinic  
 Valley Exchange Bank

**VERMILLION**

Aaladin Industries, Inc.  
 Steve Amerine  
 Bank of the West  
 Basin Electric Power Cooperative  
 Casey's General Store  
 Clay-Union Electric Corporation  
 Coffee Cup Fuel Stop  
 Commerce Properties, LLC - Eastgate  
 Plaza  
 Corlinsurance  
 Craig K. Thompson Law Office  
 Don and Jeanne Dahlin  
 Dakota PC Warehouse  
 East River Storage, LLC  
 Eastgate Maytag Laundry  
 Shannon Fairholm  
 First Bank & Trust  
 First Dakota National Bank  
 Fraternal Order of Eagles  
 Dr. Mark Froke

Tom and Jane Heinz  
 Herren-Schempp Building Supply  
 Keith Joy  
 Kalins Indoor Comfort  
 Charles Kaufman  
 Knutson Family Dentistry LLP  
 Pat Kozak  
 Layne's World  
 Leo's Sports Bar & Grill  
 Dennis and Brenda Martens  
 Masaba Inc.  
 Dr. Rick Melmer  
 Midcontinent Communications  
 Young Moore  
 Theodore Muenster  
 Tom and Nancy Nelson  
 Plum Villa Apartments  
 Polaris, Inc.  
 Paul Preister  
 John Prescott

PrintSource  
 Richard Rasmussen  
 Rasmussen Motors  
 Lynn Roach  
 Royal Car Wash  
 Arthur Rusch  
 Sanford Health  
 Donna and Jerry  
 Schafer  
 South Dakota  
 Department of Labor -  
 Vermillion Office  
 Summerset Acres LLC  
 Alexis Tracy  
 Tri-State Insulation & Siding  
 University Plaza  
 University Rentals  
 Dr. Mel Ustad  
 Vermillion Athletic Boosters  
 Vermillion Civic Council, Inc.  
 Vermillion Eagles Club  
 Vermillion Federal Credit Union  
 Vermillion Lions Club  
 Vermillion PTA  
 Vermillion Rotary Club  
 Vermillion Vision Clinic, PC  
 Whimp's

**WATERTOWN**

A&B Business Solutions  
 Austin, Hinderaker, Hopper, Strait &  
 Benson, LLP  
 Carmen Bakken  
 Benchmark Foam, Inc.  
 Bendix Imaging, Inc.  
 BISCO  
 Borns Group  
 Ryan Boschee  
 Liz Christianson  
 Coca-Cola Bottling Co.  
 Codington-Clark Electric Coop, Inc.  
 Cowboy Country Stores  
 Crawford Funeral Chapel  
 Culligan Water Conditioning  
 Custom Fabricators, Inc.  
 Dacotah Bank  
 Dakota Bodies, Inc.  
 Tammy Davis  
 Tammy DeLange  
 Brad Elshere

Charlie Ewalt  
 David Falconer  
 Family Dental Center - Dr. Ross Schulte,  
 Dr. Aimee Schulte & Dr. Erika Zink  
 First Bank & Trust  
 First PREMIER/PREMIER Bankcard  
 Dave Fuchs  
 Gray Construction  
 Great Western Bank  
 Green, Roby, Oviatt, Cummings &  
 Linngren LLP  
 Kip Hansen  
 Haugan Nelson Realty  
 HESCO, Inc.  
 Julie Hibbert  
 Hoftiezer Real Estate  
 Home Federal Bank  
 Jason Hutt  
 Hy-Vee Food Store  
 Illinois Tool Works Foundation  
 Investment Centers of America  
 KXLG Radio  
 Lake Area Technical Institute  
 Marquardt Electric, Inc.  
 Brenda McKee  
 McKeever's Full Line Vending  
 Midcontinent Communications  
 Midwest Medical Service, Inc.  
 Office Peeps, Inc.  
 Timothy Oviatt  
 Perkins Restaurant and Bakery  
 R & R Investments  
 Ramkota Companies  
 Reliabank  
 Roxanne Roberts  
 RSH, LLC.



Sanford Health  
 David Schmidt  
 Heidi Schooley  
 Schuneman Equipment Company  
 Sharp Automotive  
 Shopko Foundation  
 Smith Equipment  
 Deb Stanley  
 Superior Homes, LLC  
 Team Electronics  
 TEREX Utilities  
 Louise Towle  
 Trav's Outfitter  
 Glen and Darla Vilhauer  
 Walmart  
 Watertown Box Corp.  
 Watertown Ford Chrysler  
 Watertown Jaycees  
 Watertown Rotary Club  
 Wells Fargo Bank, N.A.  
 Williams Auto  
 Wurth Electronics Midcom Inc.  
 WW Tire Service, Inc.

**WEST CENTRAL**

A-1 Electric Plumbing Heat & Air  
 Agriculture United for SD  
 American Sports  
 Automatic Building Controls  
 B & A Computers  
 B & J Photography  
 Vonnie Barnett  
 Emily Berg  
 Bubba's Digging & Lawn Service Inc.  
 Buss Accounting & Consulting PC  
 Central States Manufacturing, Inc.  
 Central Valley Golf Course  
 Edward Jones  
 Eich Law Office  
 Electric Supply Company  
 First Manufacturing  
 Gillespie Small Engine  
 James Gordon  
 Hartford Area Development  
 Hartford Dental Clinic, P.C.  
 Hartford Farmers Elevator  
 Hartford Veterinary Clinic  
 Heart-T-Stop  
 Home Federal Bank  
 I-90 Speedway

Ideker Construction  
 Imagination Station  
 Impact Auto Works  
 J. Mulder Contracting  
 Key Real Estate  
 Kinzley Funeral Home  
 Joe Krizan  
 Kristi Leisinger  
 Lemke Fitness and Training LLC  
 MEDICAP Pharmacy  
 Midcontinent Communications  
 Miller Funeral Home, Inc.  
 Mowmentum Lawn & Snow  
 Josh Mulder  
 Scott Nelson  
 Oakleaf Auto  
 Omnitech, Inc.  
 Pizza Ranch  
 Pro Framing, Inc.  
 Puthoff Insurance Agency  
 Reliabank  
 Sanford Health  
 Sioux Valley Energy  
 TNT Napa  
 West Central PTA  
 Dennis Wiczorek  
 Zacharias Construction

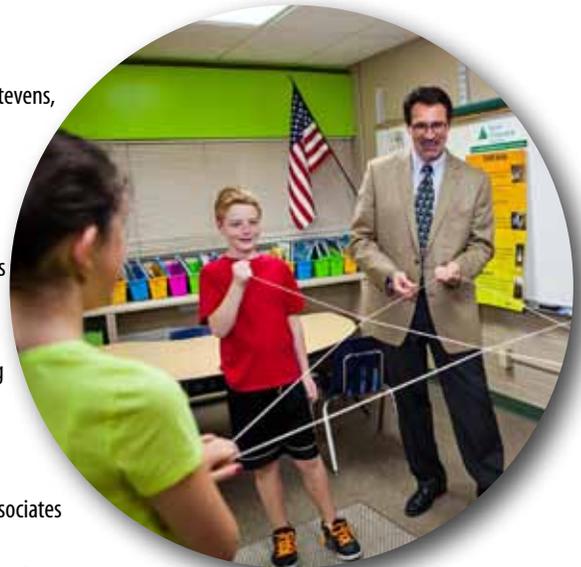
**WINNER**

First Fidelity Bank/Fidelity Agency  
 Frontier Motors  
 Grossenburg Implement  
 Mason Funeral Home  
 Office Products Center  
 Rosebud Concrete  
 Sanford Health  
 SD Automobile Dealers Association  
 Shopko  
 The Insurance Center  
 Winner Rotary Club

**YANKTON**

A&B Business Solutions  
 AAA Collections  
 Chuck Aman  
 Applied Engineering  
 Avera  
 Baldwin Filters  
 Dr. Jon Baumann  
 B-Dazzled Downtown

Blackburn and Stevens, LLC  
 Conkling Distributing Company, Inc.  
 Crist Orthodontics - Yankton  
 Dakota Trailer Manufacturing  
 Daktronics, Inc.  
 Ross Den Herder  
 Edward Jones  
 Eisenbraun & Associates  
 Doug Ekeren  
 Farmers Insurance Group  
 Fejfar Plumbing & Heating  
 First Chiropractic Center  
 First Dakota National Bank  
 First National Bank South Dakota - Yankton  
 Terra Fisher  
 Susie Frick  
 Rudy and Kathie Gerstner  
 Tom Hausmann  
 Home Federal Bank  
 Hy-Vee Food Store  
 Wayne Ibarolle  
 Randy Johnson  
 Frani Kieffer  
 Klimisch Law Office  
 Kolberg-Pioneer, Inc.  
 Koletzky Implement, Inc.  
 Larry's Heating & Cooling, Inc.  
 Leader Concrete Construction, Inc.  
 Lewis & Clark Specialty Hospital  
 Lewis & Clark Voiture  
 M. R. Henderson & Co.  
 Don Marker  
 Mark's Machinery, Inc.  
 Midcontinent Communications  
 MT & RC Smith Insurance  
 NorthWestern Energy  
 Olson's Pest Technicians  
 Steven Pietila  
 Kathy Quinlivan  
 Pamela Rezac  
 Roger's Family Pharmacy  
 Sacred Heart Monastery  
 Sacred Heart PTA  
 Jamie Schaefer



Services Center Federal Credit Union  
 Shur-co  
 Slowey Construction  
 Smith Insurance  
 Deb Specht  
 Teachout & Franklin, Prof., LLC  
 Topkote Inc.  
 Trinity Lutheran Church  
 Verizon Wireless  
 Justin Wagner  
 Walmart  
 Welfl Construction Corporation  
 Wells Fargo Bank, N.A.  
 Western Office Plus  
 Willcockson Eye Associates, PC  
 Williams and Company  
 Wintz and Ray Funeral Home  
 Yaggie's, Inc.  
 Yankton Ag Services  
 Yankton Area Foundation  
 Yankton Medical Clinic, P.C.  
 Yankton Morning Optimist Club  
 Yankton Rexall Drug  
 Yankton Rotary Club  
 Yankton School District #63-3  
 Yankton Sertoma Club  
 Yankton Title Company

# STATEMENT OF ACTIVITIES

Year Ended June 30, 2014

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
<b>REVENUE:</b>				
Special Events				
Golf Revenues	\$ -	\$162,856	\$ -	\$162,856
Golf Expenses		(19,256)		(19,256)
Net Golf Revenues	-	143,600	-	143,600
Bowl-a-Thon Revenues	-	211,977	-	211,977
Bowl-a-Thon Expenses	-	(28,109)	-	(28,109)
Net Bowl-a-Thon Revenues	-	183,868	-	183,868
Net Special Events	-	327,468	-	327,468
Contribution Revenue				
Corporations	47,444	484,903	25,000	557,347
Individuals	3,270	33,422		36,692
Foundations	4,711	48,150		52,861
Total Contribution Revenue:	55,425	566,475	25,000	646,900
Gifts in kind received	40,493	-	-	40,493
Gifts in kind used	(38,493)	-	-	(38,493)
Investment income	31,641	1,616	2,518	35,775
Unrealized gain (losses) on investments	101,038	14,535	500	116,073
Net assets released from restriction	913,080	(913,080)	-	-
	1,103,184	(2,986)	28,018	1,128,216

<b>EXPENSES:</b>				
Program Services				
Salaries and Benefits	466,844	-	-	466,844
National Program Materials, Insurance, and Participation Fee	204,207	-	-	204,207
Other Program Services	145,332	-	-	145,332
Total Program Services	816,383	-	-	816,383
Management and General	20,943	-	-	20,943
Fundraising	131,349	-	-	131,349
Total Expenses	968,675	-	-	968,675
Change in Net Assets	134,509	(2,986)	28,018	159,541
Net assets, beginning	970,650	1,097,145	230,311	2,298,106
Net assets, ending	\$1,105,159	\$1,094,159	\$258,329	\$2,457,647



# Junior Achievement<sup>®</sup>

of South Dakota

STATE OFFICE

1000 N. West Avenue, Suite 110

Sioux Falls, SD 57104

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